

**[DRAFT] Standard Terms Determination for Chorus'**  
**~~UNBUNDLED COPPER LOCAL LOOP AND~~ Unbundled Copper**  
**Low Frequency Co-location Service**

Proposed amendments for consultation under s 30R of the Telecommunications Act 2001

Being a standard terms determination that applies to the service described in subpart 1 of Part 2 of Schedule 1 of the Telecommunications Act 2001 as Chorus's unbundled copper local loop network co-location as supplied for the purposes of providing access to and interconnection with Chorus' unbundled copper low frequency service

**Schedule 3: ~~UCLL AND~~ UCLF Co-location Service Level Terms**

**Date of determination:** 07 November 2007

Updated to incorporate Commerce Commission decisions, amendments, and clarifications through to 15 December 2019

**Commented [A1]:** The reasons for updating this document are described in "Section 30R reviews of five regulated telecommunications services' standard terms determinations - Explanatory paper". For each meaningful change we have identified the relevant paragraphs in the explanatory paper using square brackets

**Commented [A2]:** Editing to standalone UCLF Co-location STD [23.1]

**Commented [A3]:** Proposed effective date of reviews [17, 18, 24, 25]

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## 1. Definitions

1.1 Except where expressly provided otherwise:

<b>Appendix 2 Deliverables</b>	means those deliverables set out in Appendix 2.
<b>Appendix 2 Service Levels</b>	means those Service Levels set out in Appendix 2.
<b>BAU</b>	means business as usual for the <del>UCLL and</del> UCLF Co-location Service.
<b>Business Hours</b>	means 8.00am to 5.00pm on any Working Day.
<b>Cabinetisation Forecast</b>	means the cabinetisation forecasts required to be provided by Chorus to Access Seekers under the <del>UCLL and</del> UCLF Co-location General Terms.
<b>Charge</b>	means any amounts payable under the <del>UCLL and</del> UCLF Co-location Terms.
<b>Consecutive Business Hours</b>	means a number of consecutive hours (including fractions of hours) within Business Hours (where the first Consecutive Business Hour in a Working Day is consecutive to the last Consecutive Business Hour in the preceding Working Day).
<b>Consecutive Working Days</b>	means a number (including fractions) of consecutive periods of 9 Consecutive Business Hours, where 9 is the number of Business Hours in a standard Working Day.
<b>Deliverable</b>	means a Level A Deliverable or a Level B Deliverable.
<b>Determination Date</b>	means the date on which the <del>UCLL and</del> UCLF Co-location Standard Terms Determination relating to the <del>UCLL and</del> UCLF Co-location Service comes into force.
<b>Escort</b>	means an escort provided to the Access Seeker by Chorus for the purposes of fault management (where applicable).
<b>Future Service Level Deliverable</b>	means any deliverable that is added to this SLA in accordance with the change mechanism set out in section 9 of the <del>UCLL and</del> UCLF Co-location General Terms.
<b>Future Service Levels</b>	is the means by which Chorus' performance of a Future Service Level Deliverable will be measured.
<b>Half Contract Year</b>	means a 6 month period ending on 31 March and a 6 month period ending on 30 September.
<b>Level A Deliverables</b>	means those deliverables performed by Chorus pursuant to this SLA for which failure by Chorus may cause the Access Seeker diminished service quality in providing services to its End Users, as set out in Appendix 1 and Appendix 2.

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<b>Level A Service Level</b>	is the means by which Chorus' performance of a Level A Deliverable is measured (except as may be otherwise provided) on a calendar monthly basis, as set out in Appendix 1 and Appendix 2. A Level A Service Level is subject to any exclusions specified in this SLA.
<b>Level A Service Level Default</b>	means a failure by Chorus to meet the Level A Service Level corresponding to a particular Level A Deliverable.
<b>Level B Deliverables</b>	means those deliverables performed by Chorus pursuant to this SLA which failure by Chorus is unlikely to cause the Access Seeker diminished service quality in providing services to its End Users, as set out in Appendix 1 and Appendix 2.
<b>Level B Service Level</b>	is the means by which Chorus' performance of a Level B Deliverable is measured (except as may be otherwise provided) on a calendar monthly basis, as set out in Appendix 1 and Appendix 2. A Level B Service Level is subject to any exclusions specified in this SLA.
<b>Level B Service Level Default</b>	means a failure by Chorus to meet the Level B Service Level corresponding to a particular Level B Deliverable.
<b>Performance Penalty</b>	means the amount that an Access Seeker is entitled to claim in the event of a Level A Service Level Default, calculated in accordance with section 9 and Appendix 3.
<b>Permitted Maintenance</b>	<p>The OO&amp;T and OFM systems may be taken out of service for routine maintenance, testing, configuration changes, software upgrades or updating facilities. Chorus will, where practicable, carry out such work between 10.00pm and 7.00am. In such cases, Chorus shall advise Access Seekers not less than 5 Working Days prior to the event.</p> <p>Chorus may, at such other times as Chorus considers reasonably necessary, take the OO&amp;T and OFM systems out of service, taking into account the need to minimise any disruption caused to the Access Seekers. Chorus will advise of such outages not less than 10 Working Days prior to the event.</p>
<b>Quote</b>	is a quote provided by Chorus to the Access Seeker and has the meaning given to it in the <del>UCL and</del> UCLF Co-location Operations Manual.

<b>Receipt Time</b>	<p>means:</p> <p>(a) for Orders that are made using the OO&amp;T system, the time that the electronic communication containing the Order enters the OO&amp;T system; or</p> <p>(b) for Orders that are made by email, the time that a Order is received in the Chorus designated inbox for receipt of such Orders,</p> <p>provided that where an Order is received outside Business Hours, the Receipt Time will be the start of the first Business Hour of the following Working Day.</p>
<b>Service Levels</b>	means, collectively, Level A Service Levels and Level B Service Levels.
<b>Service Level Default</b>	means a Level A Service Level Default or a Level B Service Level Default.
<b>Site</b>	means any Exchange or other part of Chorus' Network as the context requires.
<b>Specified Date</b>	means in respect of Future Service Levels, the date agreed under the change mechanism set out in section 9 of the <del>UCLL and</del> UCLF Co-location General Terms.
<b>Chorus Build</b>	has the meaning given to it in the <del>UCLL and</del> UCLF Co-location Operations Manual.
<b>Tolerance Level</b>	means the minimum acceptable level of performance of a Service Level for a Deliverable, expressed as a percentage in Appendix 1 and Appendix 2.
<b><del>UCLL and</del> UCLF Co-location Forecast</b>	has the meaning given to it in the <del>UCLL and</del> UCLF Co-location Operations Manual.

## 2. Introduction

- 2.1 These Service Level Terms (**SLA**) are part of the ~~UCLL and~~ UCLF Co-location Terms, which set out the rights and obligations of Chorus and Access Seekers in relation to Chorus' ~~UCLL and~~ UCLF Co-location Service.
- 2.2 The operational requirements for the ~~UCLL and~~ UCLF Co-location Service are set out in the ~~UCLL and~~ UCLF Co-location Operations Manual.
- 2.3 References to clauses or sections are references to clauses and sections of this SLA unless stated otherwise. The definitions set out in the ~~UCLL and~~ UCLF Co-location General Terms and the ~~UCLL and~~ UCLF Co-location Operations Manual apply to the extent that they are not expressly modified by or inconsistent with the context of this SLA. The definitions set out in clause 1.1 **Error! Reference source not found.** apply to this SLA.

## 3. Scope

- 3.1 This SLA:
- 3.1.1 sets out the quality and performance of the Service Level commitments of Chorus to the Access Seeker for the delivery of the ~~UCLL and~~ UCLF Co-location Service; and
- 3.1.2 provides for a penalty mechanism where Chorus fails to meet its Service Levels.
- 3.2 This SLA may be changed in accordance with the change mechanism set out in section 9 of the ~~UCLL and~~ UCLF Co-location General Terms.
- 3.3 Chorus will ~~initially review the SLA 12 months after the Determination Date and thereafter every second year, with each biennial review commencing on the anniversary of the determination date of the Unbundled Copper Local Loop STD,<sup>1</sup> being~~ 7 November 2007 (or earlier if requested by the Access Seeker and an earlier review is agreed to by Chorus). The change mechanism (set out in section 9 of the ~~UCLL and~~ UCLF Co-location General Terms) will apply to any changes proposed by Chorus as a result of any review.

**Commented [A5]:** Removal of reference to the UCLL service [21]

## 4. Service Levels

- 4.1 Chorus will provide the Deliverables in accordance with this SLA.
- 4.2 Service Levels are classified as either Level A Service Levels or Level B Service Levels.
- 4.3 The Service Levels set out in Appendix 1 apply from the Determination Date.

<sup>1</sup>Commerce Commission Decision 609, *Standard Terms Determination for the designated service Telecom's unbundled copper local loop network*, 7 November 2007.

- 4.4 The Service Levels set out in Appendix 2 apply 20 Working Days from the Determination Date.
- 4.5 Any Future Service Levels will apply from the Specified Date.
- 4.6 The nature of any Future Service Levels, including their respective Tolerance Levels, will be set via the change mechanism process under section 9 of the General Terms.
- 4.7 If the Access Seeker updates or changes an Order under section 18.5 of the ~~UCLL and~~ UCLF Co-location Operations Manual, the Service Levels applicable to that Order (as updated or changed) will be measured from the Notice date as set out in clause 18.5.2 (c).

## 5. Exclusions

- 5.1 The Service Levels will not apply where:
  - 5.1.1 a Service Level Default is due to a Force Majeure Event;
  - 5.1.2 a Service Level Default is a direct result of an Access Seeker failing to comply with an express obligation under the ~~UCLL and~~ UCLF Co-location Terms;
  - 5.1.3 expressly stated in the ~~UCLL and~~ UCLF Co-location Operations Manual;
  - 5.1.4 a Service Level Default is a direct result of:
    - (a) a fault that is the Access Seeker's responsibility under the General Terms; or
    - (b) anything (including any fault) caused by the telecommunications network or equipment of any third party or the Access Seeker's Network or the Access Seeker's Equipment;
  - 5.1.5 Where a fault is reported and no fault for which Chorus is responsible is detected when the service is tested from end to end;
  - 5.1.6 Where a Service Level Default is due to a failure by the Access Seeker or its End-User to allow access to the premises or equipment when reasonably requested;
  - 5.1.7 Where remedying a Service Level Default would result in a material health and safety risk for a Chorus employee or agent, the avoidance of which could not have been realistically predicted by Chorus; or
  - 5.1.8 Where agreed between Chorus and the Access Seeker.
- 5.2 Further exclusions or limitations to Chorus' liability in respect of specific Service Levels are set out in Appendix 1 and Appendix 2. The exclusions and limitations provided in Appendix 1 and Appendix 2 are in addition to the general exclusions set out in this clause 5 and in no way limit the exclusions set out in this clause 5.

- 5.3 Where Chorus makes a decision that a Service Level Default has not occurred because one or more of the exclusions apply, the details of the exclusion are to be recorded and reported in Chorus' monthly performance report provided in accordance with clause 7.1.

## 6. Access Seeker Forecasts

- 6.1 The Access Seeker will provide accurate ~~UCLL and~~ UCLF Co-location Forecasts to Chorus in accordance with the procedures and time frames set out in the ~~UCLL and~~ UCLF Co-location Operations Manual.
- 6.2 If the Access Seeker fails to provide Chorus with ~~UCLL and~~ UCLF Co-location Forecasts, Chorus will use reasonable endeavours to process any relevant Orders but the Service Levels set out at Item Numbers 1 (Initial site audit), 2 (Full site audit) and 5 (Provision of Quote) of Appendix 1, will not apply.
- 6.3 If the Access Seeker provides Chorus with an inaccurate ~~UCLL and~~ UCLF Co-location Forecast, then there will be no requirement for Chorus to meet the Service Levels set out at Item Numbers 1 (Initial site audit), 2 (Full site audit) and 5 (Provision of Quote) of Appendix 1, to the extent that any failure to meet the Service Levels is attributable to the inaccurate ~~UCLL and~~ UCLF Co-location Forecast.

## 7. Reporting on Service Levels

- 7.1 Once an order has been placed, Chorus will provide the Access Seeker with a performance report each month. The report will be delivered or made available to the Access Seeker within 10 Working Days of the end of each calendar month in electronic format. The report will detail Chorus' performance and compliance with each of the Service Levels over the preceding month. The format and content of the performance report will be proposed by Chorus within 10 Working Days of the Determination Date for approval by the Commission.
- 7.2 Chorus will provide the Access Seeker and the Commission with an electronic copy of a consolidated performance report within 10 Working Days of the end of each calendar month. The report will detail Chorus' performance and compliance with each of the Service Levels over the preceding month for all Access Seekers. The format and content of the performance report will be proposed by Chorus within 10 Working Days of the Determination Date for approval by the Commission.

~~7.2.3~~ If no orders have been received in the preceding month, Chorus will notify Access Seekers and the Commission that no performance report is required for that month.

- ~~7.3~~ 7.4 The consolidated version of the performance report provided in accordance with clause 7.2 must be made publicly available on a Chorus website at the same time as it is provided to the Access Seeker and the Commission.

## 8. Service Levels Defaults

- 8.1 In the event of a Service Level Default, Chorus will provide a report to the Access Seeker and the Commission detailing:

**Commented [A6]:** Adding a new exemption on reporting obligations if no service has been ordered [36]



- 8.1.1 the cause of and procedure for correcting such Service Level Default;
- 8.1.2 the steps taken by Chorus to remedy the Service Level Default and the effectiveness of those steps; and
- 8.1.3 any previous Service Level Defaults in respect of that Deliverable occurring during the current and preceding Half Contract Year.

The report will be provided each month until the Service Level Default is remedied, at the same time as Chorus provides its report under clause 7.1.

- 8.2 The report provided in accordance with clause 8.1 will be made publicly available on the Chorus website (publicly accessible website) at the same time as it is provided to the Access Seeker and Commission.

## **9. Performance Penalties**

- 9.1 Subject to section 5, in the event of a Level A Service Level Default, the Access Seeker will receive a Performance Penalty from Chorus. The Performance Penalty will be that set out in Appendix 3.
- 9.2 Notwithstanding clause 9.1, the Access Seeker will not be entitled to receive Performance Penalties for:
  - (a) SLA 2 - Full site audit, 105 Working Days immediately following the Determination Date;
  - (b) SLA 6 – Chorus Build, 105 Working Days immediately following the Determination Date; and
  - (c) SLA 12 - Expected restoration time, 105 Working Days immediately following the Determination Date

## **10. Reconciliation of Performance Penalties**

- 10.1 Within 10 Working Days after the end of each calendar month, Chorus will provide a summary report to the Access Seeker that will detail the total amount of Performance Penalties imposed for Service Level Defaults in accordance with section 9, during the preceding calendar month, detailed by Service Level.
- 10.2 Where Performance Penalties are due to the Access Seeker, Chorus will set off the total amount of the Performance Penalties from the Charges due in the next invoice issued by Chorus to the Access Seeker in relation to the ~~UCLL and~~ UCLF Co-location Service. If the Performance Penalties exceed the Charges due, then Chorus must pay the amount equivalent to the Performance Penalty, or that part of the Performance Penalty not so set off, to the Access Seeker within 20 Working Days.
- 10.3 Within 10 Working Days after each Half Contract Year, Chorus will provide a summary report to the Access Seeker that will include the following:

- 10.3.1 with respect to each Deliverable for which there was a Service Level Default during the preceding Half Contract Year:
  - (a) statistics on Chorus' average monthly performance of that Deliverable, detailed by calendar month, during that Half Contract Year; and
  - (b) the average of Chorus' average monthly performance of that Deliverable during that Half Contract Year;
- 10.3.2 the total amount of Performance Penalties imposed for Service Level Defaults in accordance with section 9, detailed by calendar month, during the preceding Half Contract Year;
- 10.4 Any Performance Penalty imposed under the provisions of this SLA is credited on the basis that there is:
  - 10.4.1 no admission of liability by Chorus or the Access Seeker: and
  - 10.4.2 that any amount credited will be credited without prejudice to any right of either Chorus or the Access Seeker to claim for additional loss resulting from the Service Level Default.

## Appendix 1

### Initial Site Readiness and Footprint Readiness

Item No.	Level A / Level B	Service Attribute	Deliverable	Service Level	Tolerance Level	Exclusions
1.	Level B	Initial site audit	Chorus will complete an initial site audit	Site audit to be completed within 5 Working Days of an Order by the Access Seeker	90%	Refer to clause 6 regarding the failure of the Access Seeker to provide <del>UCLL</del> and UCLF Co-location Forecasts or to provide accurate <del>UCLL and</del> UCLF Co-location Forecasts
2.	Level A	Full site audit	Chorus will complete a full site audit	Site audit to be completed within 10 Working Days of an Order by the Access Seeker	90%	Refer to clause 6 regarding the failure of the Access Seeker to provide <del>UCLL</del> and UCLF Co-location Forecasts or to provide accurate <del>UCLL and</del> UCLF Co-location Forecasts

### Provision of ~~UCLL and~~ UCLF Co-location Service

Item No.	Level A / Level B	Service Attribute	Deliverable	Service Level	Tolerance Level	Exclusions
3.	Level B	Order acknowledgement <sup>2</sup>	will acknowledge receipt of an Order	Provide acknowledgment to the Access Seeker within 4 Consecutive Business Hours following the Receipt Time	99%	
4.	Level B	Notification of rejection	Chorus will reject an invalid Order	Provide notification of the rejection to the Access Seeker within 3 Consecutive Working Days following the Receipt Time	90%	

<sup>2</sup> Commission's notice refers to this as a "Request acknowledgement".

Item No.	Level A / Level B	Service Attribute	Deliverable	Service Level	Tolerance Level	Exclusions
5.	Level B	Provision of Quote <sup>3</sup>	Chorus will provide a Quote (including notification of expected completion date) in response to an Order	Provide Quote within 10 Working Days of receipt of Order	80%	This Service Level will not apply to Quotes provided on or around an Exchange  Refer to clause 6 regarding the failure of the Access Seeker to provide <del>UCLL</del> and UCLF Co-location Forecasts or to provide accurate <del>UCLL and</del> UCLF Co-location Forecasts
6.	Level A	Meet expected Chorus Build completion date	Chorus will complete the Chorus Build within the time specified in the Firm Order and in accordance with the Quote and Chorus Build terms	Complete the Chorus Build within the time specified in the Firm Order and in accordance with the Quote and Chorus Build terms	100%	This Service Level will not apply where the Access Seeker fails to give notice of acceptance or rejection of Chorus' Quote
7.	Level B	Confirmation of completion of Chorus Build <sup>4</sup>	Chorus will provide confirmation of completion of the Chorus Build	Chorus will confirm completion of Chorus Build to the Access Seeker within 2 Consecutive Working Days of completing the Chorus Build	90%	
8.	Level B	Notification of Planned Outages	Chorus will advise of Planned Outages	Advise at least 5 Working Days before Planned Outage occurs	90%	Chorus will use all reasonable endeavours to schedule Planned Outages between the hours of 11:00pm and 6:00am
9.	Level B	Notification of Unplanned Outages	Chorus will advise of Unplanned Outages	Advise within 2 hours, on a 24x7 basis, of Chorus discovering or receiving notification of the Unplanned Outage	90%	

<sup>3</sup> Commission's notice refers to this as "Notification of expected completion date".

<sup>4</sup> Commission's notice refers to this as "Confirmation of completion".

## Fault Management for ~~UCLL~~ and UCLF Co-location Service

Item No.	Level A/ Level B	Service Attribute	Deliverable	Service Level	Tolerance Level	Exclusions
10.	Level B	Fault report receipt acknowledgement	Chorus will acknowledge receipt of each fault report	Provide fault report receipt acknowledgement within half a Fault Restoration Hour of the fault being reported <sup>5</sup>	90%	This Service level does not apply where an invalid fault report has been submitted
11.	Level B	Notification of expected restoration time	Chorus will provide notification of the expected restoration time	Provide notification of the expected restoration time within 8 Fault Restoration Hours of the fault being reported <sup>6</sup>	90%	This Service Level does not apply in the event of an emergency
12.	Level A	Meet notified expected restoration time	Chorus will restore the fault within the expected restoration time	Restore fault within notified expected restoration time	90%	
13.	Level B	Availability of Escort	Chorus will make an Escort available during BAU	Chorus will make available during BAU an Escort within 2 Consecutive Working Days of request	80%	This Service Level does not apply in the event of an emergency

<sup>5</sup> If a fault is logged outside Fault Restoration Hours, for the purposes of this Service Level, the report will be deemed to have been received from 7.00am the following day.

<sup>6</sup> The expected restoration time will be provided in accordance with Chorus' fault prioritisation systems.

Chorus Forecasting for ~~UCLL and~~ UCLF Co-location Service

Item No.	Level A/ Level B	Service Attribute	Deliverable	Service Level	Tolerance Level	Exclusions
14.	Level B	Cabinetisation Forecast	Chorus will provide the Access Seeker with a written rolling 3-year Cabinetisation Forecast every 6 months	Within 10 Working Days of each 6 month anniversary of the Determination Date, Chorus will provide a written rolling 3-year forecast report	90%	

## Appendix 2

### Operational Support System SLAs for Co-location

Item No.	Level A/ Level B	Service Attribute	Deliverable	Service Level	Tolerance Level	Exclusions
15.	Level B	Availability of OO&T	Chorus will make OO&T available to the Access Seeker	OO&T is available to the Access Seeker 24 hours a day, 7 days a week.	99.8%	Availability to be measured 24x7 over a calendar month, excluding any periods of Permitted Maintenance.
16.	Level B	Availability of OFM	Chorus will make OFM available to the Access Seeker	OFM is available to the Access Seeker 24 hours a day, 7 days a week	99.8%	Availability to be measured 24x7 over a calendar month, excluding any periods of Permitted Maintenance.

#### Notes:

##### Where availability measured

In respect of Items 14 and 15, availability is measured from the point at which the public internet meets the OO&T or the OFM (as the case may be).

##### Permitted Maintenance

The OO&T and OFM systems may be taken out of service for routine maintenance, testing, configuration changes, software upgrades or updating facilities. Chorus will, where practicable, carry out such work between 10:00pm and 7:00am. In such cases, Chorus shall advise Access Seekers not less than 5 Working Days prior to the event.

Chorus may, at such other times as Chorus considers reasonably necessary, take the OO&T and OFM systems out of service, taking into account the need to minimise any disruption caused to the Access Seekers. Chorus will advise of such outages not less than 10 Working Days prior to the planned event.

##### Unplanned Outages

If the OO&T or OFM systems must be taken out of service to resolve a fault affecting the system, where reasonably practicable, Chorus shall give notice to the Access Seeker of any such unscheduled outages and the Access Seeker will be kept regularly updated regarding the resolution of the fault.

## Appendix 3

### Performance Penalties

Item No.	Level A / Level B	Service Attribute	Deliverable	Tolerance Level	Performance Penalty
2	Level A	Full site audit	Chorus to complete full site audit	90%	<p>The Performance Penalty is to be calculated on a per calendar month basis in accordance with the following formula:</p> <p>Performance Penalty = A x B</p> <p>Where:</p> <p>A = 7% of the average (mean) Charge for all full site audit exceeding 10 Working Days in the calendar month.</p> <p>B = the number of instances during the calendar month where Chorus' performance fell below the specified Tolerance Level.</p>
6	Level A	Chorus will complete the Chorus Build within the time specified in the Firm Order and in accordance with the Quote and Chorus Build terms	Complete the Chorus Build within the time specified in the Firm Order and in accordance with the Quote and Chorus Build terms	100%	<p>The Performance Penalty is to be calculated on a per calendar month basis in accordance with the following formula:</p> <p>Performance Penalty = A x B</p> <p>Where:</p> <p>A = [(\$1.85 x Average (mean) number of Access Seeker End Users at default Build completion) x number of Working Days in the calendar month that Chorus Builds exceeded the Firm Order date] ÷ number of Chorus Builds in the calendar month exceeding the Firm Order date.</p> <p>B = the number of Chorus Builds in the calendar month where Chorus' performance fell below the specified Tolerance Level.</p>
12	Level A	Meet notified expected restoration time	Chorus will restore the fault within the expected restoration time	90%	<p>The Performance Penalty is to be calculated on a per calendar month basis in accordance with the following formula:</p> <p>Performance Penalty = A x B</p> <p>Where:</p> <p>A = 7% of the monthly Charge to co-locate at the affected Exchange.<sup>7</sup></p> <p>B = the number of instances during the calendar month where Chorus' performance fell below the specified Tolerance Level</p>

<sup>7</sup> Service Components 2.1-2.3 as set out in the [UCLL and UCLF Co-location Price List](#).



**Notes:**

**Performance Penalty Example – Full Site Audit (SLA 2)**

Access Seeker requests 10 full site audits during the calendar month. Chorus defaults on 3 of these audits, but due to the tolerance level (90%) will only be penalised for 2 of these defaults. The performance penalty will be calculated as follows:

Full Site Audit #1 = \$2,000, Full Site Audit #2 = \$3,000, Full Site Audit #3 = \$4,000

$A = 7\% \times [(2,000 + 3,000 + 4,000) \div 3] = \$210$ , B = 2

Performance Penalty =  $\$210 \times 2 = \$420$

**Performance Penalty Example – Chorus Build (SLA 6)**

Access Seeker requests 10 Chorus Builds during the calendar month. Chorus defaults on 3 of these Builds, but due to the tolerance level (90%) will only be penalised for 2 of these defaults. The performance penalty will be calculated as follows:

Build #1 = 2 Working Days overdue and 500 End Users, Build #2 = 3 Working Days overdue and 1,000 End Users, Build #3 = 4 Working Days overdue and 100 End Users

$A = [\$1.85 \times [(500 + 1,000 + 100) \div 3]] \times [(2 + 3 + 4) \div 3] = \$2,960$ , B = 2

Performance Penalty =  $\$2,960 \times 2 = \$5,920$