| File Ref  | Document   | Chapter/ section                                    | Brief description  |
|---|--|---|--|
|   |  |   |  |
| C.PQP2.01   | Our Fibre Plans<br>Ā tātau whakaritenga                                    | <b>Chair's Letter</b><br>Kupu a Te Tiamana          | A letter from our Board Chair to introduce our proposal.   |
|   | _  | Overview  | This overview sets the scene for our   |
|   | The heart of our proposal for expenditure on fibre                         | Tirohanga Whānui                                    | second regulatory proposal, and presents headlines and links to the proposal components. It addresses the requirements of the IFP Overview report.   |
|   | fixed line access  | Introduction  | This chapter describes the scope of our  |
|   | services (FFLAS) during<br>our first regulatory<br>period (PQP2), covering | Kupu Whakataki                                      | proposal, introduces the document suite and key conventions.   |
| the four calendar years from January 2025 to December 2028. | the four calendar years from January 2025 to                               | Governance<br>Ngā Whakahaere                        | This is our IFP Governance report. It describes governance at Chorus, and the key management frameworks we use to support effective governance. It describes how we have built our proposal from this  |
|   | integrated fibre plan (IFP) reports, except for                            |   | foundation, including robust and effective challenge processes.  |
|   | investment and our   | Demand  | This is our IFP Demand report. It  |
|   | connections capex proposal (which are contained in Our Fibre Assets).      | Te Tonotono   | introduces demand types and their linkages to our plans, presents our key forecasts and explains how we put those forecasts together.  |
|   | Assets).   | <b>Quality</b><br>Te Kounga                         | This is our IFP Quality report. It describes the quality of service we plan to deliver, explains how we measure quality, forecasts key outcomes and shows links to planned expenditure.  |
|   |  | <b>Delivery</b> Te Kawenga                          | This is our IFP Delivery report. It describes how we are set up to deliver on our plans, identifies key delivery risks and mitigations, and describes key linkages between delivery programmes and network performance.                        |
|   |  | Engagement Te Whakawhitinga                         | This is our IFP Engagement Report. It describes how engagement shapes our plans, including consultation on our PQP2 proposal. It outlines how we will continue to engage, including as we execute our PQP2 plan and prepare our PQP3 Proposal. |
|   |  | Regulatory<br>Settings<br>Ngā Tukanga<br>Whakahaere | This chapter proposes improvements for implementation in PQP2 to adapt to changing circumstances and better promote the purpose of the Telecommunications Act.   |
|   |  |   |  |
| C.PQP2.02   | Glossary   | -   | This glossary provides a summary of key terms and abbreviations used in our proposal and information request responses.  |
| C.PQP2.03   | Document List  | -   | This list outlines all the documents included in our proposal suite and the responses to the information request dated 28 February 2023.   |

 $^{\rm 1}$  This list and description of documents also serves to respond to A5.1 of the Information Notice.

| File Ref  | Document   | Chapter/ section  | Brief description  |
|-----------|--|---|--|
| C.PQP2.04 | Our Fibre Assets<br>Ā Tātau Rawa   | Introduction<br>Kupu Whakataki                          | This chapter introduces the purpose and structure of this document and explains key conventions.   |
|           |  | <b>Proposal insights</b><br>Ngā Kitenga                 | This chapter introduces the overall makeup of our PQP2 proposal, including key relationships between expenditure areas and with investment outcomes.   |
|           | operations.  This is our IFP investment report, as well as the connection capex baseline proposal. | Asset<br>management<br>Whakahaere Rawa                  | This chapter introduces our approach to asset management and our roadmap for capability improvements.  |
|           |  | Our Network<br>Te Aka Matua                             | This chapter introduces our network, its functional layers and the assets at each layer.   |
|           |  | Extending the<br>Network<br>Te Whakawhānui<br>Aka Matua | This chapter describes the Extending the Network capital expenditure (capex) category. It covers work to extend communal infrastructure to new streets or developments, and to infill the network to accommodate address growth.   |
|           |  | <b>Installations</b><br>Tāutatanga                      | This chapter describes the Installations capital expenditure (capex) category. It covers work to establish the physical link between the communal network and an Optical Network Terminal (ONT) at an end point. It includes associated provisioning and incentive costs. This expenditure category includes both base and connection capex. |
|           |  | Network Sustain<br>and Enhance<br>Te Tautīnei Aka       | This chapter describes the Network<br>Sustain and Enhance capital expenditure<br>(capex) category, which covers ongoing<br>investment in physical network assets.  |
|           |  | Matua Network Capacity Te Āheinga Aka Matua             | This chapter describes Network Capacity capital expenditure (capex) category. It covers ongoing investment in network electronics and associated systems to optimise for capacity growth, lifecycle requirements, and new product sets.  |
|           |  | IT and Support<br>Ngā Tukanga<br>Hangarau               | This chapter describes IT and Support capital expenditure (capex) category. It covers investment in our information technology systems, plus corporate capex.  |
|           |  | Connection Capex Ngā Tukanga Hono                       | This chapter explains how we propose to manage installation volume risk using the connection capex mechanism. It is our connection capex baseline proposal.  |
|           |  | Opex insights<br>Ngā Tukanga<br>Whakahaere              | This chapter introduces the overall makeup of our PQP2 opex forecast, and summarises our forecasting approach.   |
|           |  | Customer Opex<br>Ngā Tukanga<br>Whakawhiti              | This chapter describes the Customer opex category, which covers operating expenditure on products, sales, marketing and customer operations.   |
|           |  | Network Opex<br>Ngā Tukanga Aka<br>Matua                | This chapter describes the Network opex category, which covers operating expenditure relating to our physical network.   |
|           |  | Support Opex<br>Ngā Tukanga<br>Tautoko                  | This chapter describes our Support pex category, which covers operating expenditure on asset management, corporate functions and IT systems.   |

| File Ref | Document                     | Chapter/ section   | Brief description  |
|----------|------------------------------|--|--|
|          |                              | <b>Fibre Frontier</b><br>Ngā Urutaunga ki<br>Tua   | This chapter describes our new network extension programme to communities outside the UFB footprint, Fibre Frontier. |
|          | ONTs<br>Te Ara<br>Tūhonohono | This chapter describes our Optical Network Terminal (ONT) management and replacement strategy. |  |
|          |                              | fications agreed with the on Request dated 28 Febr   | Commerce Commission in the ruary 2023  |
| C.POP2.  |                              | lates C.POP2.05 RT01   | Regulatory template for forecast   |

|             |                           | Te Ara              | Network Terminal (ONT) management           |
|-------------|---------------------------|---------------------|---|
|             |                           | Tūhonohono          | and replacement strategy.                   |
|             |                           |                     |   |
| Regulatory  | Templates – specification | ons agreed with the | Commerce Commission in the                  |
|             | s to the Information Re   |                     |   |
| C.PQP2.     | Regulatory Templates      | C.PQP2.05 RT01      | Regulatory template for forecast            |
| 05-08       | Regulator, remplates      | Forecast            | expenditure.                                |
|             |                           | expenditure         | expendiculer                                |
|             |                           | C.PQP2.06 RT02      | Regulatory template for cost escalation.    |
|             |                           | Cost escalation     | regulatory template for cost escalation.    |
|             |                           | C.PQP2.07 RT03      | Regulatory template for cost allocation.    |
|             |                           | Cost allocation     | ,ga,  |
|             |                           | C.PQP2.08 RT04      | Regulatory template for connection cape:    |
|             |                           | Connection          | and adjustment.                             |
|             |                           | capex and           | <b>.</b>                                    |
|             |                           | adjustment          |   |
|             |                           |                     |   |
| C.PQP2.09   | Modelling and Cost        | -                   | This report explains how we have            |
|             | Allocation Report         |                     | developed our regulatory expenditure        |
|             | Te Whakapaunga Pūtea      |                     | forecasts, for both capex and opex,         |
|             | , ,                       |                     | including our modelling approach, cost      |
|             |                           |                     | allocation, cost escalation and associated  |
|             |                           |                     | conventions.                                |
| C.PQP2.10   | Response to               | -                   | Response to information requests within     |
|             | Information Notice        |                     | the s221 notice dated 28 February 2023,     |
|             |                           |                     | with interpretation notes and               |
|             |                           |                     | explanations, for areas not covered         |
|             |                           |                     | elsewhere in the proposal. It also acts as  |
|             |                           |                     | the response to requirement A5.2 and        |
|             |                           |                     | maps each requirement of the Notice to      |
|             |                           |                     | where in the proposal they have been        |
|             |                           |                     | addressed. Section A follows the structure  |
|             |                           |                     | of the Notice 'A' series requirements, with |
|             |                           |                     | long-form responses in section B.           |
| _           |                           |                     |   |
| Assurance · | – our suite of assurance  | aocuments support   | ing our proposal submission                 |
| C.PQP2.11   | Directors'                | -                   | Director certification in line with the IM  |
|             | certification             |                     | requirements.                               |
| C.PQP2.12   | Accurance Oninion         | _                   | VDMC accurance opinion for audit of our     |
| C.PQP2.12   | Assurance Opinion         | -                   | KPMG assurance opinion for audit of our     |
|             | from KPMG                 |                     | proposal.                                   |
| C.PQP2.13   | Report from the           | -                   | Report from Synergies, who have verified    |
|             | Independent Verifier      |                     | our full proposed expenditure.              |
| C.PQP2.14   | Compliance man            | _                   | Sats out how our documents comply with      |
| C.PQP2.14   | Compliance map            |                     | Sets out how our documents comply with      |
|             |                           |                     | the IM requirements.                        |
| C.PQP2.15   | Confidential              | -                   | Details the information over which we       |
| <b>-</b>    | information appendix      |                     | claim confidentiality within the proposal,  |
|             | ••                        |                     | information request responses and other     |
|             |                           |                     | expert reports.                             |
| C.PQP2.16   | IV to proposal            | -                   | Provides a reconciliation between the       |
| •           | reconciliation            |                     | financial numbers within the Final IV       |
|             |                           |                     | report and the numbers in the final         |
|             |                           |                     |   |

proposal submission.

| File Ref | Document | Chapter/ section | <b>Brief description</b> |  |
|----------|----------|------------------|--------------------------|--|
|----------|----------|------------------|--------------------------|--|

|  |  | The second secon | •                                       |
|--|--|--|---|
| Attachment C series - other supporting documents |  |  |   |
| C.PQP2.17  | C1. Strategic Asset<br>Management Plan | -  | Chorus Strategic Asset Management Plan. |
| C.PQP2.18  | C2. Asset Capitalisation Policy        | -  | Chorus Asset Capitalisation Policy.     |
| C.PQP2.19  | C3. Asset<br>Management Policy         | -  | Chorus Asset Management Policy.         |
| C.PQP2.20  | C4. Procurement Policy                 | -  | Chorus Procurement Policy.              |

| Attachment D series – expert reports and other third-party documents |  |   |   |
|--|--|---|---|
| C.PQP2.21  | D1. NZIER report                                 | - | NZIER independent report on cost escalators, June 2023.   |
| C.PQP2.22  | D2. NERA report on<br>BST                        | - | NERA independent report regarding base step trend (BST) forecasting.  |
| C.PQP2.23  | D3. Incenta cost allocation expert report        | - | Incenta independent report on proposed cost allocation changes.   |
| C.PQP2.24  | D4. Aon report                                   | - | Aon actuarial report on self-insurance.   |
| C.PQP2.25  | D5. Extracts from<br>Field Services<br>Agreement | - | Extracts from Field Services Agreement with service level agreements.   |
| C.PQP2.26  | D6. Kantar report                                | - | Report summarising our final round of PQP2-specific engagement, relating to stakeholder workshops and interviews. |
| C.PQP2.27  | D7. Sue Chetwin<br>Letter                        | - | Letter from the independent chair of our fourth and final round of PQP2-specific stakeholder engagement.          |