

Jarrold Holter

8th February 2002

John Belgrave
Chairman of the Commerce Commission
P O Box 2351
WELLINGTON

Dear Mr. Belgave

This is a quick letter to you to express my disapproval and contempt of the recent speculation of a possible merger between Air New Zealand and Qantas Airways.

In recent times, I have had the pleasure of traveling with both airline companies. In my opinion, I feel that customer service and support and value for money have been the pivotal reason I have flown with Air New Zealand.

I am a young person, with a young family, and to enjoy traveling as a family with value for money is extremely important for me.

I feel that in the event that this merger of Air New Zealand and Qantas goes through, we can stand back and see "service and price competitiveness go out the door".

Why would there be any need to compete against each other (Air New Zealand and Qantas), when they are in a business relationship financially, and they hold a considerable market share?

Unfortunately, we have all been told and told again, that merging business would be good for consumers. Sadly however, that has not been the case.


Mr Belgrave, New Zealanders are not silly.

We pride ourselves in knowing we have an airline owned by New Zealanders for New Zealanders. Please, don't allow Air New Zealand to simply become a statistic along with the rest of bad management decisions and wish we hadn't have done it in years to come.

Let us continue to take pride in our national airline, and stake our claim that New Zealanders are market leaders proving a difference.

Thank you for your time in this matter

Yours faithfully

A handwritten signature in black ink, appearing to read 'JH01K' followed by a flourish and a period.

Jarrod Holter