

Wholesale Supply Inquiry

Preliminary Issues paper

This feedback form has been developed to assist with the making of submissions in response to the “Wholesale Supply Inquiry - Under section 55 of the Grocery Industry Competition Act 2023 - Preliminary Issues Paper” paper released on 24 September 2024.

If you would like to make a submission using this form, please fill in the boxes on the following pages.

You can choose to respond to any or all of the questions.

Alternatively, you can:

- Email a submission to grocery.regulation@comcom.govt.nz;
- Submit an anonymous report using the Commission’s Anonymous Reporting Tool at: <https://report.whistleb.com/en/comcom-grocery>; or
- Post to:
Grocery Regulation
Commerce Commission
PO Box 2351
Wellington 6140
New Zealand

Submissions are due by 5pm Friday .

Please note:

- If you wish to provide commercially sensitive information in a submission, we request that you provide, as necessary, confidential and public versions of your submission. Within the confidential version, please remember to provide reasons alongside any confidential information as to why it is confidential or commercially sensitive.
- There is a 4000 character limit per question. If you would like to provide a longer response, then we recommend providing a written response through the other channels listed above.

General questions

1. Name

[REDACTED]

2. Email

[REDACTED]

3. Is this an individual submission, or is it on behalf of a business or organisation?

[REDACTED]

4. Business or organisation name, if applicable

[REDACTED]

[REDACTED]

5. Would you like to be added to our distribution list to receive updates on grocery regulation?

Yes

6. Is this a public or confidential submission?

Confidential

7. Who do you think the wholesale regime should service? For example, what types of customers and what market share?

Bussiness

8. Please describe any experiences you have had regarding different forms of wholesale supply, inside or outside the wholesale regime. We are interested in the experiences of both wholesale customers and suppliers.

They just try to show comcom they doing supply but ots not proper way

9. Do you have any additional comments about the wholesale supply regime?

Not good price and people use to buy their own product like pams and assential and they don't provide in supply

10. Please describe your experiences of wholesale pricing in the grocery industry.

Not affordable

11. Please describe your views and provide evidence on the costs to wholesale customers of retailing grocery products. For example, what margin between wholesale and retail prices is required to recover the costs of retail activities.

30 percent

12. Please describe your experience and awareness of the types and value of rebates, discounts and payments (RDPs). How does this affect you as a wholesale customer (eg, retail pricing) or supplier? For example, what types of RDP between suppliers and wholesale customers have you used, and what impact did this have on margins? Please provide evidence if available.

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13. What is your view on the types of RDP that should be passed on to wholesale customers to reflect the RGRs' benefits of scale and efficiency?

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14. Do you have any additional comments about wholesale pricing?

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15. Please describe your experience of accessing popular retail grocery products (or appropriate substitutes), including via Regulated Grocery Retailers (RGRs) and through direct supply.

Most of Supplier not supplying directly as regulated suppliers strict on them as they are main buyer

16. Please describe your experience of using alternative channels of supply - eg, wholesalers, direct supply and/or "off the retail shelf"

Direct suppliers is good

17. Please describe your experience of supplying wholesale groceries to retailers.

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18. Please describe your experiences/relationships with suppliers and/or retailers.

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19. Do you have any additional comments about range of products?

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20. Please describe your experience regarding the effectiveness of systems and processes for wholesale grocery supply.

Its consume too much labour in ordering

21. Please describe whether you have experienced differences between the RGRs' and alternative channels' systems and processes? If yes, please comment on the effect of these differences.

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22. Do you have any additional comments about systems and processes?



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23. Please describe your experience of terms and conditions for wholesale grocery supply.

It's reasonable

24. Please describe whether you have experienced differences between the RGRs' and alternative channels' terms and conditions. If yes, please comment on the impact of these differences.

Its same

25. What is your opinion on the findings of this progress assessment? Is there anything we have not mentioned in this paper that you consider is relevant? Please explain.

Please advise and strict on manufacturer instead RGRS if manufacturers supply to direct small customers than its very good competition in the market

26. Do you have any additional comments about terms and conditions?

Na

27. Do you consider we have identified the most important issues affecting the RGRs' wholesale offers? Is there anything we have not mentioned in this paper? If yes, please identify and explain.

They have minimum carton to order and its too high volume

28. Is there any information or analysis that we have not mentioned in this paper that you consider relevant? If yes, please identify and explain.

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29. Do you have any additional comments about RGRs wholesale offers?

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30. Do you consider we have identified the most important issues affecting the direct supply of wholesale groceries? Is there anything we have not mentioned in this paper? If yes, please identify and explain.

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31. Is there any information or analysis that we have not mentioned in this paper that you consider relevant? If yes, please identify and explain.

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32. Do you have any additional comments about direct supply?

They have most of product out of stock

33. Please describe your views on the additional regulatory options.

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34. Are there other actions not described in this paper that you think would help? If yes, please identify and explain.

Com com always considered high grocery price but never ask government to increase wages every year insurance company increase premium and councils as too many rules and regulations so retailers has too many extra unnecessary expenses so everything come on grocery so request comcom to please check retailers has too many expenses as well

35. Do you have any additional comments about potential solutions to the issues?

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