



23rd September 2016

Robert Deuchars
Commerce Commission
New Zealand

Dear Robert,

Response to Backhaul Study

Gilat Satellite Networks Australia (Gilat) has received the Backhaul Study Paper published on the 12th August 2016, and duly reviewed it using our expertise and experience in the industry.

We are glad to submit a response along with key attachments for your review.

We are also glad to further engage with the Commerce Commission of New Zealand to clarify any doubts pertaining to the response and also provide further input, as and when needed.

Gilat Contact Person;

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We would greatly appreciate a confirmation of receipt of this letter.

We look forward to further engage in this initiative.

Sincerely

A handwritten signature in black ink, appearing to read "Alastair Ferrante".

Alastair Ferrante
General Manager
Gilat Satellite Networks Australia Pty Ltd