

# Auckland Airport

Review of level of service, capacity and benchmarks contained in Air New Zealand PSE 4 submission dated August 2024

09 October 2024



# Introduction

This paper reviews the aspects of the submission by Air New Zealand, that relate to the Level of Service Metrics, GFA benchmarks and pier arrangement benchmarks for the Domestic Processor Terminal.



## Context of Air New Zealand's submission

Air New Zealand's submission proposes a number of value engineering actions, focused around three areas:

1. The Level of Service parameter values selected for the design;
2. Suitability of the GFA for the airport and type of traffic; and
3. Optimisation potential for the pier's width and internal configuration.

## Limitations of Air New Zealand's submission

Noting the high-level nature of the report, the submission by Air New Zealand has a series of limitations that prevent a more exhaustive review and implementation in the final design. These include the following:

- Air New Zealand's Level of Service interpretation is not in line with IATA's description.
- Air New Zealand's proposed GFA does not include the area requirements associated with non-LoS items.

## Background of the Mott MacDonald review

The baseline for the review conducted by Mott MacDonald includes:

- IATA Level of Service definition and adequacy of parameters clarification, using inputs from Mott MacDonald employees' contributing to the IATA ADRM manual.
- Identification of terminal building areas not accounted for by Air New Zealand, including best practice for their dimensioning, and a GFA benchmark of airports of similar characteristics.
- Acknowledgement and clarification of Air New Zealand's optimisation opportunities for the pier width, including a pier width benchmark of airports of similar characteristics.
- Communications with Air New Zealand during previous design stages for the Domestic Processor. The communications demonstrate specific Air New Zealand requirements, which are at odds with the optimisation proposals included in Air New Zealand's report.

# Review of Air New Zealand's submission

## IATA Level of Service Clarifications



**ITEMS SUBJECT TO IATA LoS**

- Passenger processing facilities (check-in, security, border control, reclaim halls, customs)
- Passenger holding areas (departures hall, arrivals hall, gate lounges)

**ITEMS EXCLUDED**

- Back of house tenancies
- Circulation and amenities
- Commercial areas
- Plant, mechanical and building services

### Definition and applicability of ranges

- As a contributor to the IATA ADRM manual, from which the Level of Service definition derives, Mott MacDonald is well placed to clarify some of the points raised by Air New Zealand.
- **IATA does not present an equivalence between the type of traffic and the values present within the optimum range of the LoS. – i.e. INT requiring a higher LoS than DOM.**
- As an example, INT Low Cost Carriers (e.g. Jetstar to Brisbane) often require a lower LoS than DOM Full Service Carriers (e.g. Air NZ to Wellington).
- The LoS Concept is an aggregated framework to express the **capacity** of a given airport. **Processes are considered at capacity** when the **waiting time** experienced by passengers is **above** the values defined as **optimum**, or when the **area per passenger** at a given location is **below** the values defined as optimum.
- **IATA provides the optimum range to reflect the global aviation market and standardise the airport design practice.**
- Standard practice is to target for a mid-point value, 5 years after opening day.

Allowing further degradation for lower-end values 7 years after opening day.

- To this effect, Auckland Airport has designed the Domestic Processor for the **mid-point value** of the optimum range, for a passenger demand **4 years after opening day**.
- By providing mid-point values 4-5 years after opening day, it is likely the LoS will remain within optimum values until expansion works are carried out.
- A 4-5 year mid-point target also enables that in case of construction/improvement delays – typically 2-3 years – LoS remains within optimum values by reaching the optimum lower end.
- IATA does recommend to cater for **Local Conditions**. This can either increase the LoS – e.g. airports at capital cities or economic hubs, main ports of entry, country demographic expectations – or decrease it – e.g. predominantly low-cost traffic, remote locations with low traffic demand, low passenger income.
- **Neither Auckland Airport nor Air New Zealand seem to qualify for Local Conditions that justify LoS degradations.**

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

**AIAL has applied IATA Level of Service (LoS) metrics incorrectly**

Air NZ has spoken directly with IATA who re-confirmed the following points:

- IATA deliberately provide a range for LoS and would expect to see different LoS applied to meet different customer (i.e. airline) expectations and requirements across international and domestic operations. "One size does not fit all"
- For example:
  - An international terminal is more complex than a domestic terminal, and passenger dwell time is higher, therefore airlines may agree to a higher LoS
  - A domestic/regional terminal serving exclusively Low-Cost Carriers would require a lower LoS to meet the expectations of its airline customers
- IATA recommend that a LoS should be agreed between airport and the airline community in advance of design development
- AIAL has incorrectly applied IATA LoS to the terminal sizing – it has applied an international LoS throughout
- This means that the domestic terminal is oversized and goes beyond the LoS that airlines require to meet their expectations and requirements
- A higher LoS does not necessarily translate into the provision of improved aeronautical services – see evidence this in the following slides

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

If the same process was applied to an international terminal, a higher LoS may be agreed to accommodate complexity/dwell space

An international terminal would require a higher LoS for the same number of pax, due to:

- Extra complexity (customs, MPL, baggage screening)
- Higher dwell time, requiring extra facilities and hold space to meet customer service expectations
- Different mix of customers (e.g. more premium + more VIP lounges, greater choice of duty free shopping)

Similarly, the selection of the above would be based on consultation with airlines.

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

There is a 'base' LoS which provides the bare minimum facilities required in order to provide basic aeronautical services

In this example, the bare minimum facilities are provided in order to:

- park sufficient planes
- process passengers through security and border agencies (if required) and on to the plane
- handle baggage
- accommodate minimal domestic dwell time (and therefore limited retail need)
- provide essential back of house services
- provide essential services (e.g. toilets)

This might be the kind of terminal a Low Cost Carrier would require for its customers, who prefer low prices and no frills.

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

AIAL's Domestic Processor and Pier, however, is sized as a high-end international terminal

The additional space (orange) has been predominantly provided as:

- Very high provision of retail and S&A
- Very high provision of gate change, dwell space, circulation space and supporting additional facilities

Design Scenario	Minimum	Domestic	International	AIAL's Design
25,000m <sup>2</sup> (25% lower demand)	25,000m <sup>2</sup>	47,000m <sup>2</sup> (AIAL over Domestic)	70,000m <sup>2</sup> (IATA over Domestic)	70,000m <sup>2</sup>

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

Through consultation with airlines, a higher LoS may be agreed to meet the carriers' service requirements for their customer base

In this example, a higher LoS (still within optimum range) is provided to add:

- Further retail / dwell space
- Increased security screening capacity
- VIP lounge space
- Above average facilities (e.g. larger toilets, bigger dwell space/waiting)
- Above average back of house space
- A high-end baggage processing system

The selection of the above would be agreed based on feedback from the airline on their customer requirements, including what customers want and their willingness to pay.

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

### KEY POINTS RAISED BY Air NZ

- AIAL's application and interpretation of IATA LoS is incorrect.
- IATA provides LoS as a range for multiple scenarios to be applied to cater for traffic characteristics.
- INT / DOM / REG correspond to different ends of the IATA LoS Optimum range.
- AIAL has applied "INT LoS" leading to an oversized terminal building.

Mott MacDonald Restricted

# Review of Air New Zealand's submission

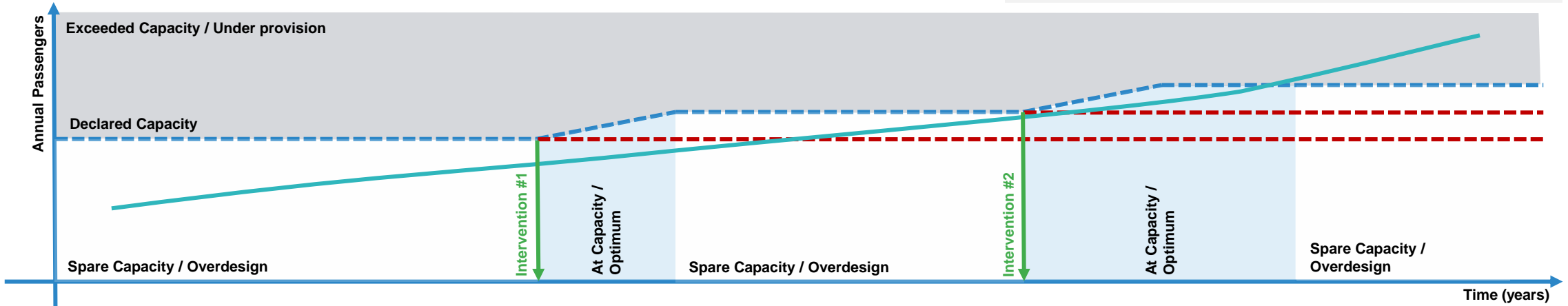
## IATA Level of Service Clarifications



### LoS DEFINITIONS

- Under provision:** Poor level of service. Not recommended by IATA as a suitable level to plan for.
- Optimal:** Balanced level of service that offers an acceptable experience for passengers whilst not resulting in overly large requirements for facilities or space. IATA recommendation for planning purposes.
- Overdesign:** Excellent level of service resulting in high levels of capex. Not recommended by IATA as a suitable level to plan for.

Figure 1. Definition and applicability of ranges



LoS Parameters	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	Over-Design	Optimum	SUB-OPTIMUM
Space	Over-Design	Optimum	SUB-OPTIMUM
Under-Provision	SUB-OPTIMUM	SUB-OPTIMUM	UNDER-PROVIDED

LoS Guidelines	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	1.50	1.00	0.50
Space	1.50	1.00	0.50
Under-Provision	0.50	0.50	0.00

Infrastructure will show high-end or overdesign LoS at opening day. Demand below design capacity.

LoS Parameters	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	Over-Design	Optimum	SUB-OPTIMUM
Space	Over-Design	Optimum	SUB-OPTIMUM
Under-Provision	SUB-OPTIMUM	SUB-OPTIMUM	UNDER-PROVIDED

LoS Guidelines	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	1.50	1.00	0.50
Space	1.50	1.00	0.50
Under-Provision	0.50	0.50	0.00

LoS will reach mid-point values when demand approaches design figures. Interventions should be applied at this stage

LoS Parameters	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	Over-Design	Optimum	SUB-OPTIMUM
Space	Over-Design	Optimum	SUB-OPTIMUM
Under-Provision	SUB-OPTIMUM	SUB-OPTIMUM	UNDER-PROVIDED

LoS Guidelines	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	1.50	1.00	0.50
Space	1.50	1.00	0.50
Under-Provision	0.50	0.50	0.00

Once interventions are applied, LoS will match the high-end/overdesign values until demand grows to the new declared capacity

LoS Parameters	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	Over-Design	Optimum	SUB-OPTIMUM
Space	Over-Design	Optimum	SUB-OPTIMUM
Under-Provision	SUB-OPTIMUM	SUB-OPTIMUM	UNDER-PROVIDED

LoS Guidelines	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	1.50	1.00	0.50
Space	1.50	1.00	0.50
Under-Provision	0.50	0.50	0.00

If no interventions are applied, LoS will deteriorate to low-end values once the design traffic is reached

LoS Parameters	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	Over-Design	Optimum	SUB-OPTIMUM
Space	Over-Design	Optimum	SUB-OPTIMUM
Under-Provision	SUB-OPTIMUM	SUB-OPTIMUM	UNDER-PROVIDED

LoS Guidelines	SPACE		
	Over-Design	Optimum	Sub-Optimum
Queueing Time	1.50	1.00	0.50
Space	1.50	1.00	0.50
Under-Provision	0.50	0.50	0.00

Further traffic increases without improvement works will lead to under provision LoS. Operation is compromised at this point

# Review of Air New Zealand's submission

## IATA Level of Service Clarifications

### Implications on the peak hour

- Additionally, the design process provides **capacity for a peak-hour passenger demand below the expected absolute maximum peak** of the design year. In the case of Auckland Airport this corresponds to the **30<sup>th</sup> busiest hour of the year**.
- Designing for the absolute peak will lead to the infrastructure being underutilised for most of the year, until the absolute maximum peak materialises. This is already a **value engineering exercise applied by design**.
- However, if no buffer is provided in the LoS, **designing for the lower-end** of the optimum LoS range with a traffic demand below the absolute maximum, **will lead to below optimum LoS** when the absolute peak materialises.
- On top of providing an additional buffer for potential delays in construction, mid-point LoS values also provide resiliency for the busiest days of the year.
- Applying **mid-point LoS values** also **provides resiliency** in case the forecasted traffic materialises ahead of the design year. It also allows for **unexpected surges**

**in traffic** – e.g. sport events, international summits, etc. – to be served within the optimum LoS range.

- This approach provides additional contingency for unexpected facility outages leading to periods of reduced capacity.

### Equipment and queueing areas

- As an additional resiliency measure, it is not uncommon for the number of facilities to be planned for optimum range LoS values, while planning queueing space for sub-optimal levels.
- This provides for contingency in the queue arrangement for occasions when queue times exceed optimal values and would spill into adjacent areas.

Figure 2. Equipment and queueing areas

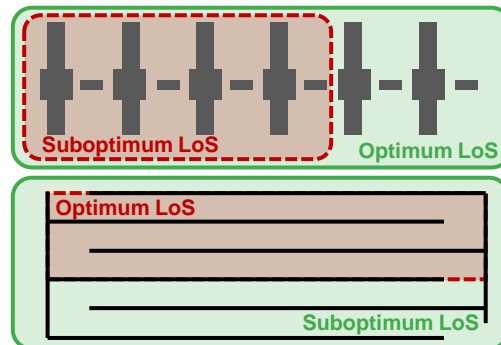
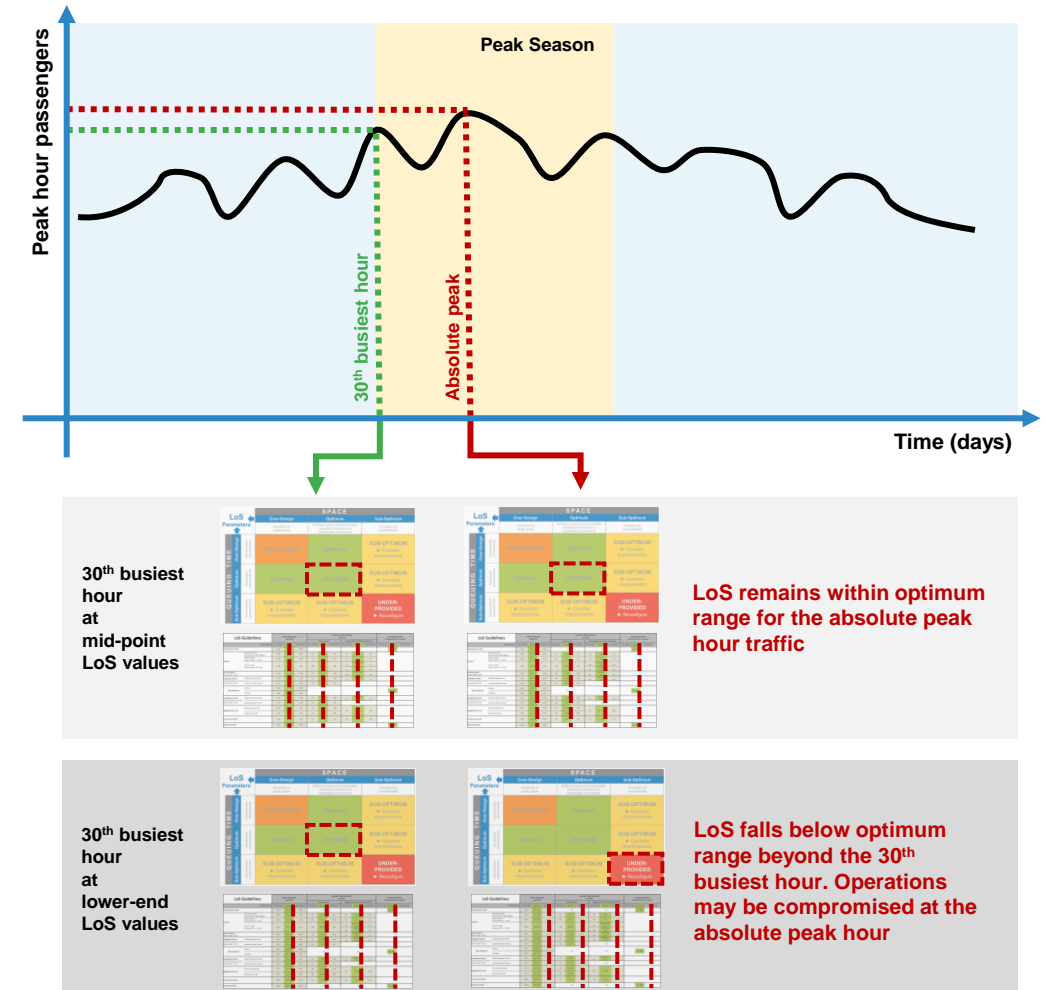


Figure 3. Implications on the peak hour



# Review of Air New Zealand's submission

## IATA Level of Service Clarifications

### Auckland Airport Parameters

- All passenger facilities included in the Domestic Processor building have been designed to mid-point optimum LoS both in terms of maximum queue times and space per passenger.
- Contact gate lounges have been designed to mid-point optimum values in terms of seating provision, and low-end optimum in terms of space per passenger.
- Remote gate lounges are the only facilities designed to low-end optimum values, both for seating provision and space per passenger.

- Low-end values have been used for the gate lounge design as independent seating areas have been provided along the pier for additional space.
- It is also assumed part of the circulation area along the pier can be used by departing passengers under high turnout circumstances.
- Bussing lounges have a lower seat provision percentage, due to the lower utilisation of these gates and lower LoS to be expected from a remote operation.

### Air New Zealand Interpretation

- Air New Zealand presents an equivalence between traffic markets and LoS that is not supported by IATA.
- Air New Zealand proposes a LoS degradation not suitable for the type of airport Auckland Airport is.
- Air New Zealand does not consider the capacity and resiliency implications of the LoS.

### Conclusion

- AIAL has applied LoS values in line with international best practices for the most cost-effective outcome.

Process		Maximum Queue Time LoS	IATA LoS	Space per passenger LoS	IATA LoS	Passenger Percentage	IATA LoS	
Boarding Pass Control	INT	1min	N/A	1.1m2/pax	N/A	N/A	N/A	
	DOM	1min	N/A	1.1m2/pax	N/A	N/A	N/A	
	D-I Transfers	1min	N/A	1.1m2/pax	N/A	N/A	N/A	
Security Control	INT	7.5min	Mid-point Optimum	1.1m2/pax	Mid-point Optimum	N/A	N/A	
	DOM	7.5min	Mid-point Optimum	1.1m2/pax	Mid-point Optimum	N/A	N/A	
	D-I Transfers	7.5min	Mid-point Optimum	1.1m2/pax	Mid-point Optimum	N/A	N/A	
Emigration Control	Counters	7.5min	Mid-point Optimum	1.1m2/pax	Mid-point Optimum	N/A	N/A	
	eGates	3min	Mid-point Optimum	1.1m2/pax	Mid-point Optimum	N/A	N/A	
Gate Lounges	Contact	Standing	N/A	1.2m2/pax	Low-end Optimum	40%	Mid-point Optimum	
		Seating	N/A	1.8m2/pax	Low-end Optimum	60%	Mid-point Optimum	
	Remote	Standing	N/A	N/A	1.2m2/pax	Low-end Optimum	50%	Low-end Optimum
		Seating	N/A	N/A	1.8m2/pax seated	Low-end Optimum	50%	Low-end Optimum

Figure 4. Equipment and queueing areas

# Review of Air New Zealand's submission

## Non-Passenger Processing Areas



### CONSULTATION PROCESS

- The elements not subject to LoS listed below have been sized following extensive internal and external stakeholder consultation in accordance with IATA's guidelines
- The consultation process included Air New Zealand, whose feedback has driven BoH area requirements and pier internal configuration

### Additional Areas Not Accounted For

- Air New Zealand proposes an **equivalence between the overall m2 of the terminal with the LoS**. This is **not supported by IATA**.
- Air New Zealand's alternative GFA submission also **excludes key elements** needed for an airport terminal. These include:
  - Back-of-house tenancies** for the various airlines, agencies, retail outlets, airport operator, and baggage handling, typically ranging from an **additional 30% - 60%** of the functional area.
  - Front of house circulation** being the main circulation routes between processes. Typically **ranging from 20% - 30%** of the functional area. 5m wide corridors are provided for unidirectional flows, 8m for bidirectional, and 10m for areas with high loads.
  - Plant, MEP and building services** typically **ranging from 15%-20%** of the functional area. Depending on local conditions such as the level of local services and terminal volume.
  - Commercial areas** including retail, F&B outlets and airline lounges. Sized

according to the airlines' and airport's commercial strategy.

- Amenities**, being a critical component of the ASQ ratings and standardized across the terminal building.
- IATA does not provide LoS requirements for any of the items listed.**
- The **sizing** of these facilities **follows an independent process**, being the result of **stakeholder consultation** (BoH tenancies), building services **engineering** (plant/MEP), **commercial studies** (retail and F&B), and the overall **terminal arrangement** (circulation).
- It must be noted that as a **brownfield site and terminal extension** – rather than a new standalone building – the Domestic Processor **includes passenger processes not exclusive to DOM** traffic – i.e. Emigration, INT security, BHS, EBS, terminal logistics.
- Brownfield sites also need to navigate **legacy issues**, leading to **increased space requirements** as greenfield sites.
- Following pages include a GFA benchmark for similar DOM terminals.

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

**AIAL has applied IATA Level of Service (LoS) metrics incorrectly**

Air NZ has spoken directly with IATA who re-confirmed the following points:

- IATA deliberately provide a range for LoS and would expect to see different LoS applied to meet different customer (i.e. airline) expectations and requirements across international and domestic operations - "one size does not fit all"

For example:

- An international terminal is more complex than a domestic terminal, and passenger dwell time is higher, therefore airlines may agree to a higher LoS
- A domestic/regional terminal serving exclusively Low-Cost Carriers would require a lower LoS to meet the expectations of its airline customers

IATA recommend that a LoS should be agreed between airport and the airline community in advance of design development

AIAL has incorrectly applied IATA LoS to the terminal sizing – it has applied an international LoS throughout

This means that the domestic terminal is oversized and goes beyond the LoS that airlines require to meet their expectations and requirements

A higher LoS does not necessarily translate into the provision of improved aeronautical services – see evidence this in the following slides

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

If the same process was applied to an international terminal, a higher LoS may be agreed to accommodate complexity/dwell space

An international terminal would require a higher LoS for the same number of pax, due to:

- Extra complexity (customs, MPL, baggage screening)
- Higher dwell times, requiring extra facilities and retail space to meet customer service expectations
- Different mix of customers (e.g. more premium, more VIP lounges, greater choice of duty free shopping)

Similarly, the selection of the above would be based on consultation with airlines.

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

There is a 'base' LoS which provides the bare minimum facilities required in order to provide basic aeronautical services

In this example, the bare minimum facilities are provided in order to:

- park sufficient planes
- process passengers through security and border agencies (if required) and on to the plane
- handle baggage
- accommodate minimal domestic dwell time (and therefore limited retail need)
- provide essential back of house services
- provide essential services (e.g. toilets)

This might be the kind of terminal a Low Cost Carrier would require for its customers, who prefer low prices and no frills.

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

AIAL's Domestic Processor and Pier, however, is sized as a high-end international terminal

The additional space (orange) has been predominantly provided as:

- Very high provision of retail and F&B
- Very high provision of gate change, dwell space, circulation space and supporting additional facilities

Design Scenario	Minimum	Domestic	International	AIAL's Design
	25,000m²	35,000m²	47,000m²	75,000m²
	20% (Low Cost)	25% (Low Cost)	30% (Low Cost)	30% (High End)

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

**Efficient Capex** STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

Through consultation with airlines, a higher LoS may be agreed to meet the carriers' service requirements for their customer base

In this example, a higher LoS (still within optimum range) is provided to add:

- Further retail / dwell space
- Increased security screening capacity
- VIP lounge space
- Above average facilities (e.g. larger toilets, bigger dwell space/waiting)
- Above average back of house space
- A high-end baggage processing system

The selection of the above would be agreed based on feedback from the airline on their customer requirements, including what customers want and their willingness to pay.

ALL INFORMATION IS PRIVATE AND CONFIDENTIAL

### KEY POINTS RAISED BY Air NZ

- AIAL's application and interpretation of IATA LoS is incorrect.
- IATA provides LoS as a range for multiple scenarios to be applied to cater for traffic characteristics.
- INT / DOM / REG correspond to different ends of the IATA LoS Optimum range.
- AIAL has applied "INT LoS" leading to an oversized terminal building.

# Review of Air New Zealand's proposal

## GFA Benchmarks - Summary

✓ **CONCLUSION**

- AIAL's GFA provision presents similar metrics to airports of comparable size
- ANZ's GFA proposal of 35,000m2 is akin to airports of 5mppa capacity

Figure 5. GFA Benchmarks - Summary

Note: Area metrics shown in this benchmark have been obtained using satellite imagery and publicly available floor plans. As such, values presented below must be considered as an approximation.



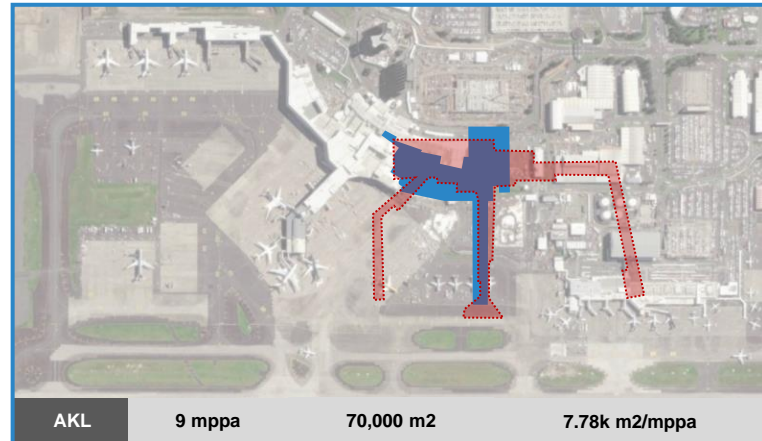


# Review of Air New Zealand's submission

## GFA Benchmarks – Comparable Traffic Volume

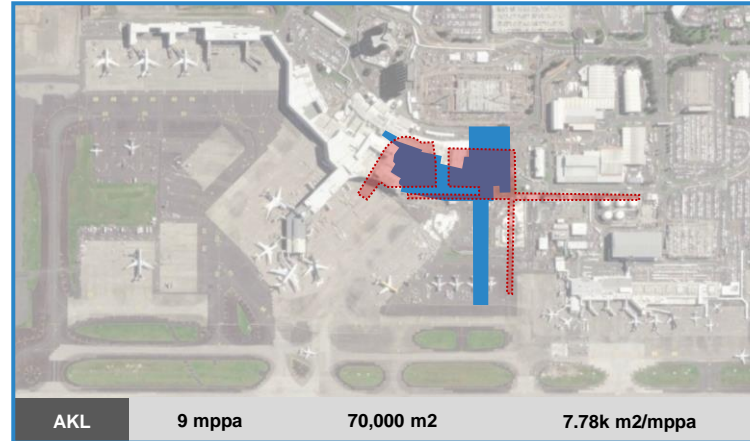
Figure 6. GFA Benchmarks – Comparable Traffic Volumes

Note: Area metrics shown in this benchmark have been obtained using satellite imagery and publicly available floor plans. As such, values presented below must be considered as an approximation.



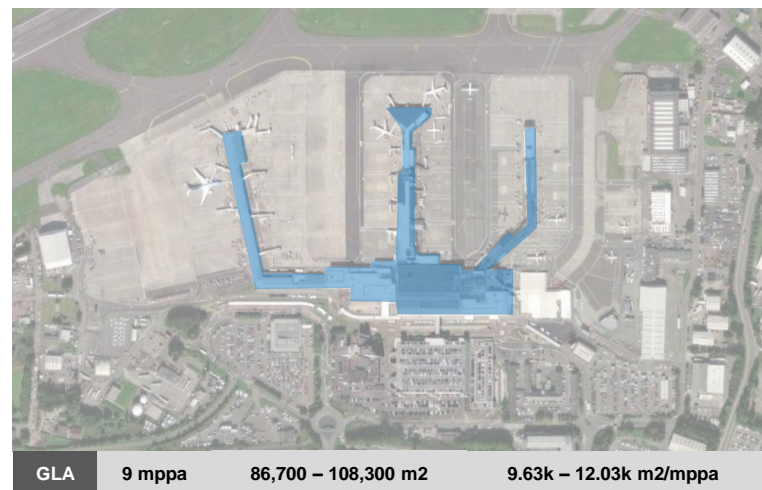
### Glasgow International Airport (UK)

- Mix of domestic, international SH and international LH traffic
- Mix of Full Service and Low-Cost Carriers
- 3 levels across most of the footprint
- City population of c. 1.8 million inhabitants



### Perth Airport – Terminal 2 & Terminal 4 (AU)

- Regional and domestic Low-Cost Carriers in Terminal 2
- Domestic Full Service Carriers in Terminal 4
- 1 level in Terminal 2. 2 levels in Terminal 4
- City population of c. 2.3 million inhabitants



# Review of Air New Zealand's submission

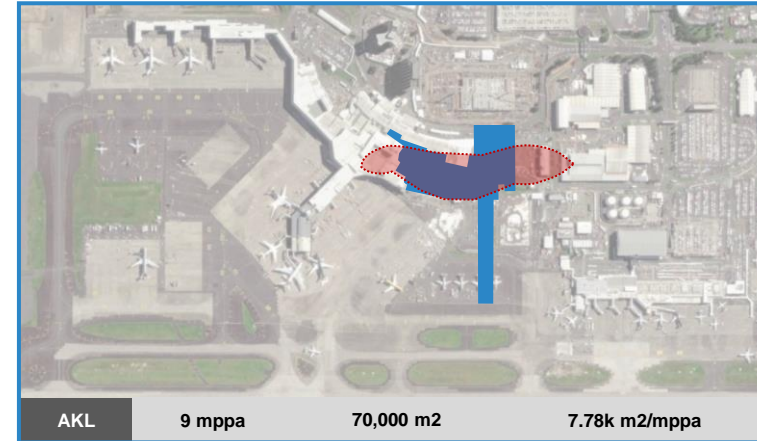
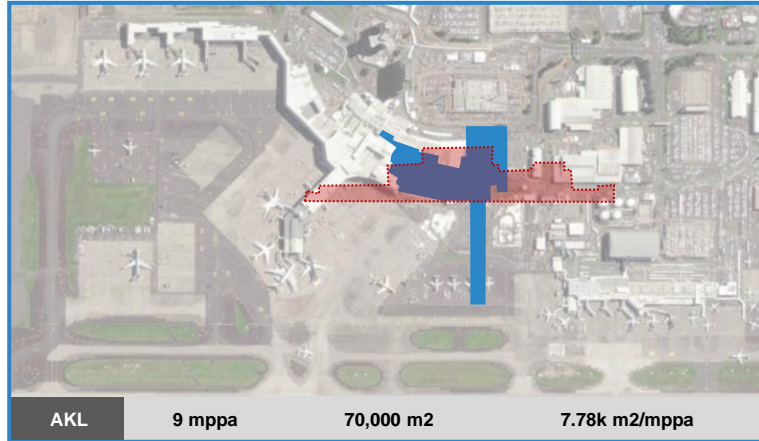
## GFA Benchmarks – Comparable Traffic Volume

Figure 7. GFA Benchmarks – Comparable Traffic Volumes

Note: Area metrics shown in this benchmark have been obtained using satellite imagery and publicly available floor plans. As such, values presented below must be considered as an approximation.

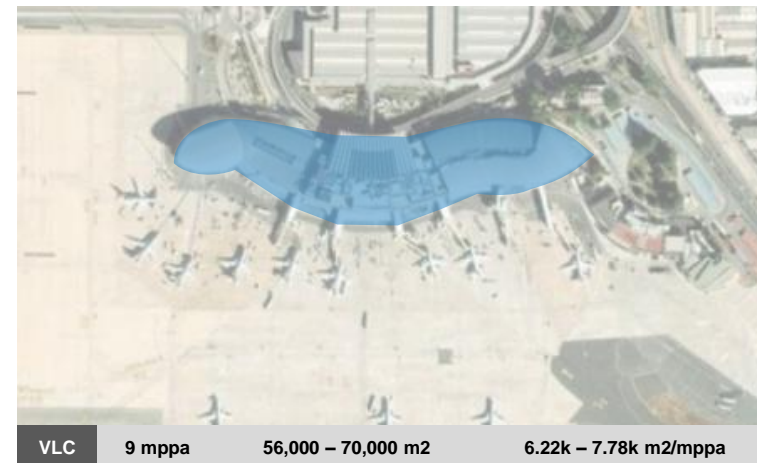
### Adelaide Airport (AU)

- Mix of domestic, international SH and international LH
- Mix of Full Service and Low-Cost Carriers
- 2.5 levels across most of the footprint
- City population of c. 1.4 million inhabitants



### Valencia Airport (SP)

- Mix of domestic and international SH
- Mix of Full Service and Low-Cost Carriers
- 2.5 levels across most of the footprint
- City population of c. 2.5 million inhabitants



# Review of Air New Zealand's submission

## GFA Benchmarks – Bigger Traffic Volume

Figure 8. GFA Benchmarks – Bigger Traffic Volume

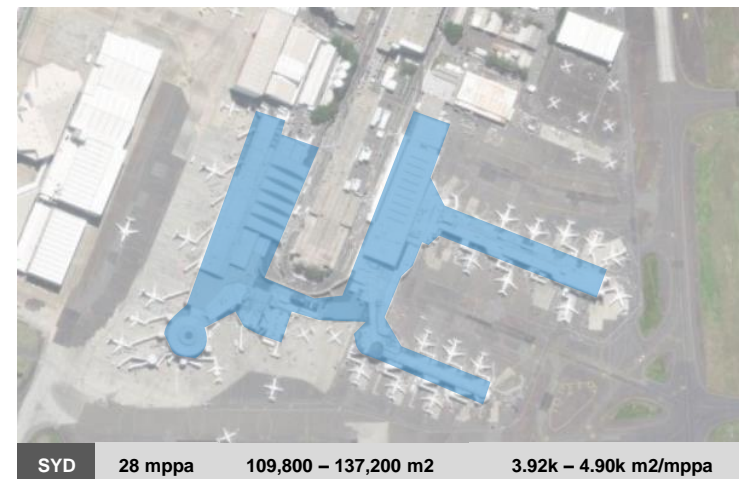
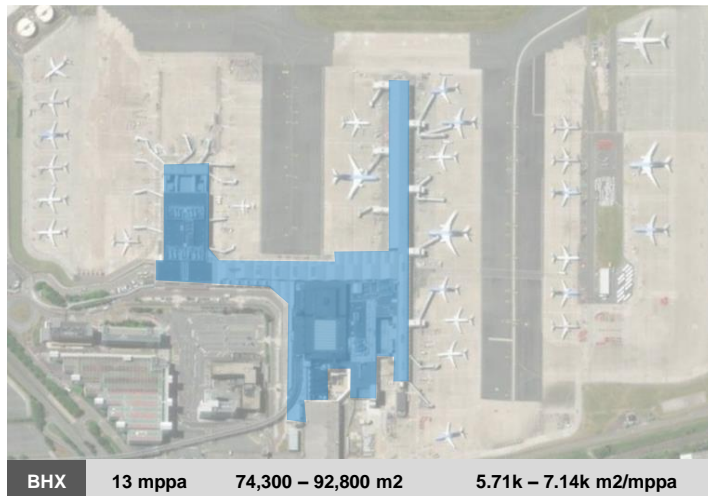
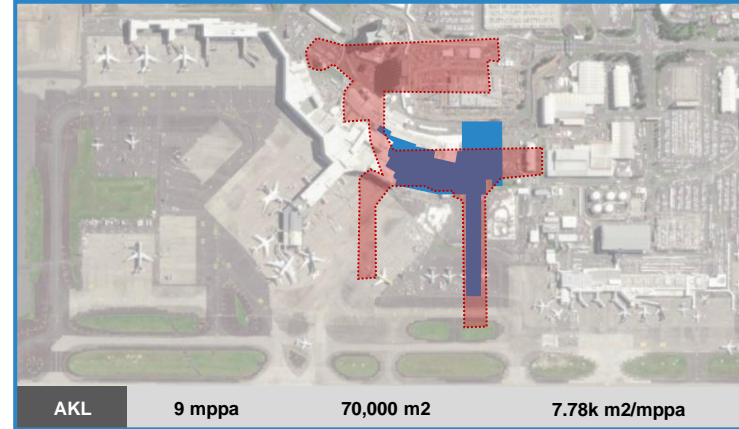
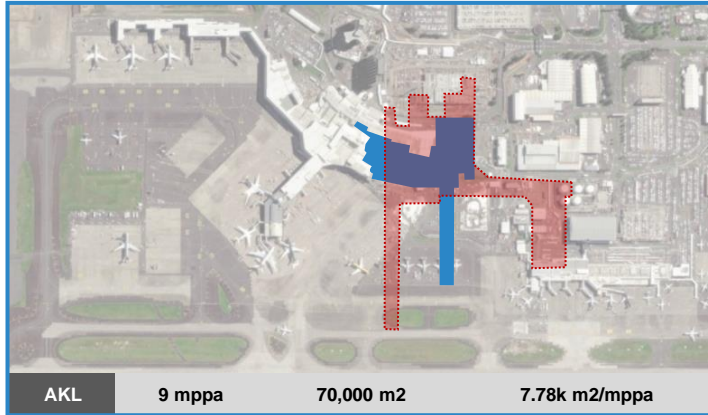
Note: Area metrics shown in this benchmark have been obtained using satellite imagery and publicly available floor plans. As such, values presented below must be considered as an approximation.

### Birmingham Airport (UK)

- Mix of domestic, international SH and international LH traffic
- Mix of Full Service and Low-Cost Carriers
- 3 levels across most of the footprint
- City population of c. 1.8 million inhabitants

### Sydney Airport – Terminals 2 & 3

- Domestic and regional terminals
- Mix of Full Service and Low-Cost Carriers
- 2 levels across most of the footprint
- City population of c. 5.4 million inhabitants

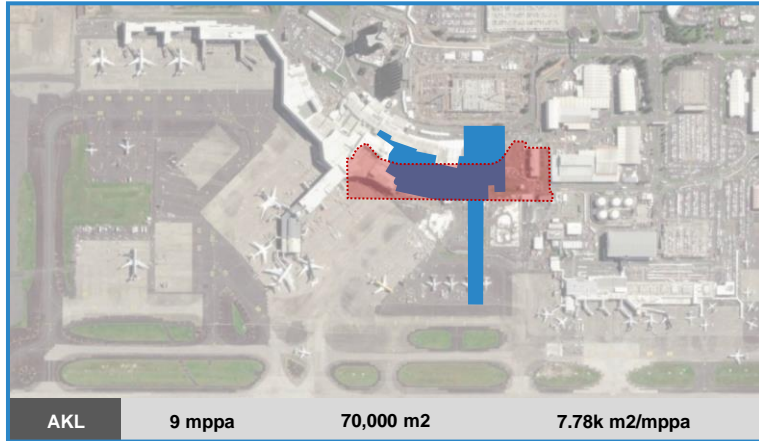


# Review of Air New Zealand's submission

## GFA Benchmarks – Lower Traffic Volume

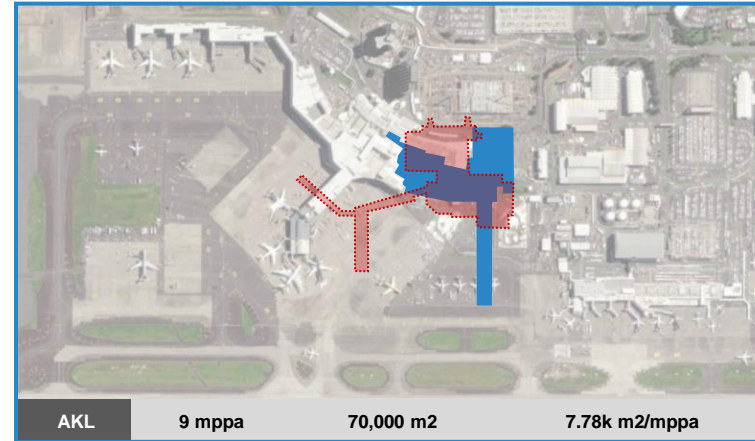
Figure 9. GFA Benchmarks – Lower Traffic Volume

Note: Area metrics shown in this benchmark have been obtained using satellite imagery and publicly available floor plans. As such, values presented below must be considered as an approximation.



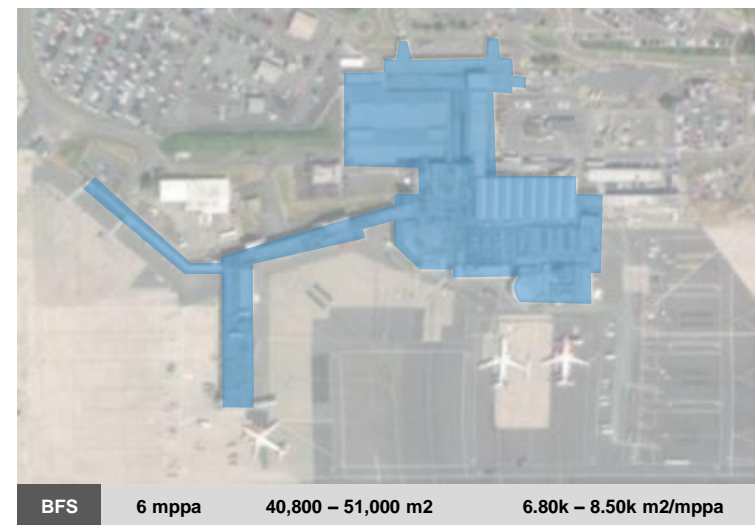
### Gold Coast Airport (AU)

- Mix of domestic, international SH and international LH traffic
- Mix of Full Service and Low-Cost Carriers
- 1 level across most footprint. Up to 3 levels in some areas
- City population of c. 0.6 million inhabitants



### Belfast Airport (UK)

- Mix domestic and international SH traffic
- Low-Cost Carriers and Charter
- 2 levels across most footprint
- City population of c. 0.3 million inhabitants

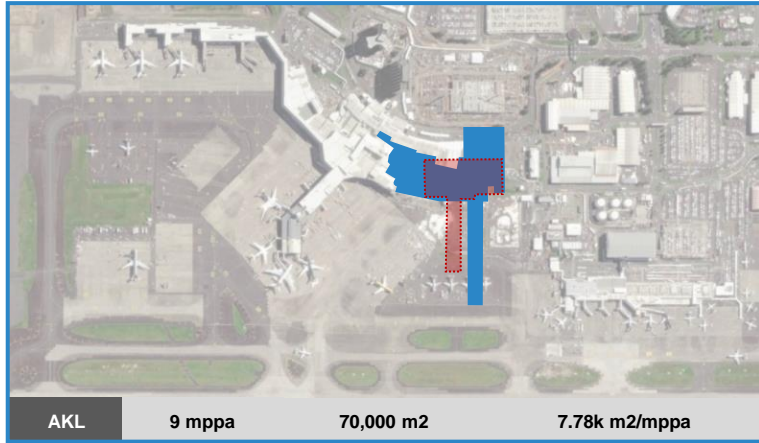


# Review of Air New Zealand's submission

## GFA Benchmarks – Lower Traffic Volume

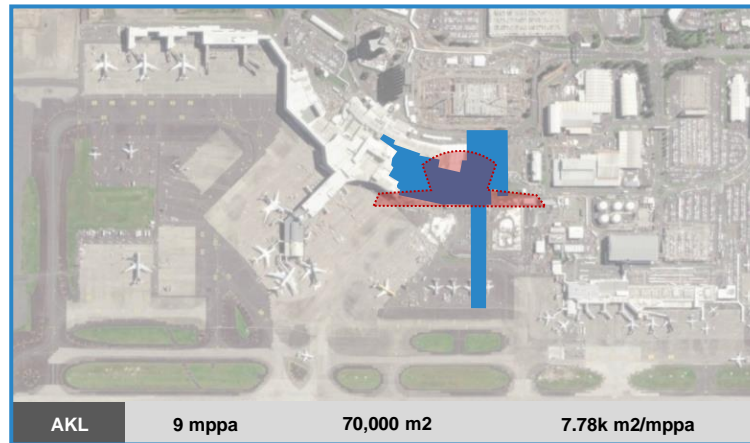
Figure 10. GFA Benchmarks – Lower Traffic Volume

Note: Area metrics shown in this benchmark have been obtained using satellite imagery and publicly available floor plans. As such, values presented below must be considered as an approximation.



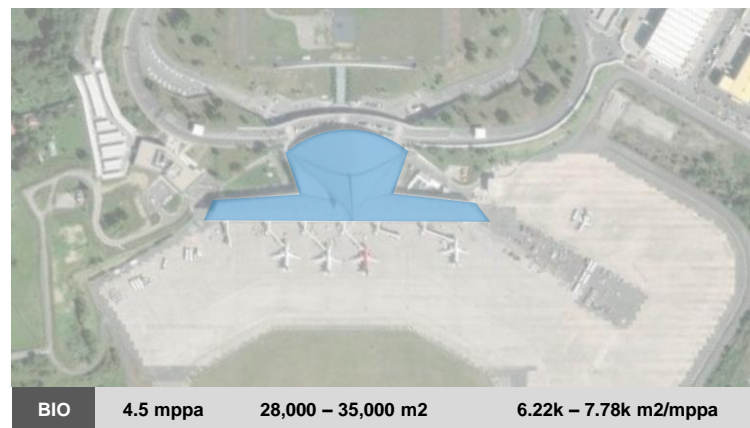
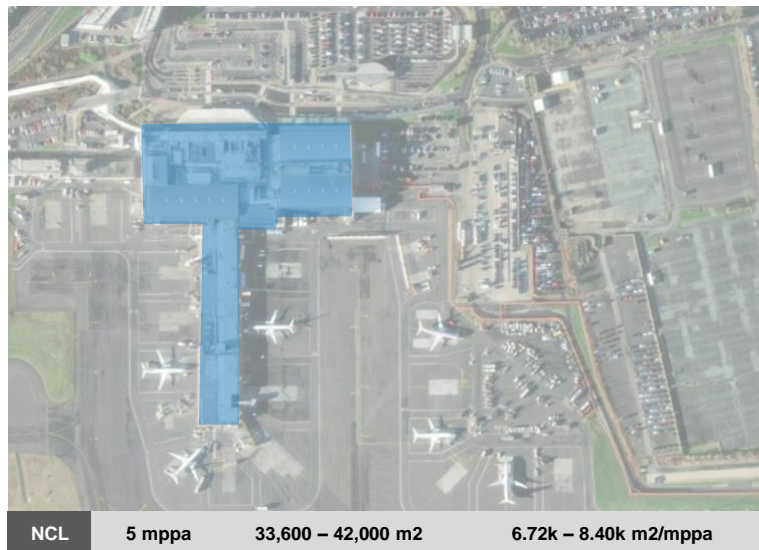
### Newcastle Airport (UK)

- Mix domestic and international SH traffic
- Mix of Full Service and Low-Cost Carriers
- 2 levels across most of the footprint
- City population of c. 0.3 million inhabitants



### Bilbao Airport (SP)

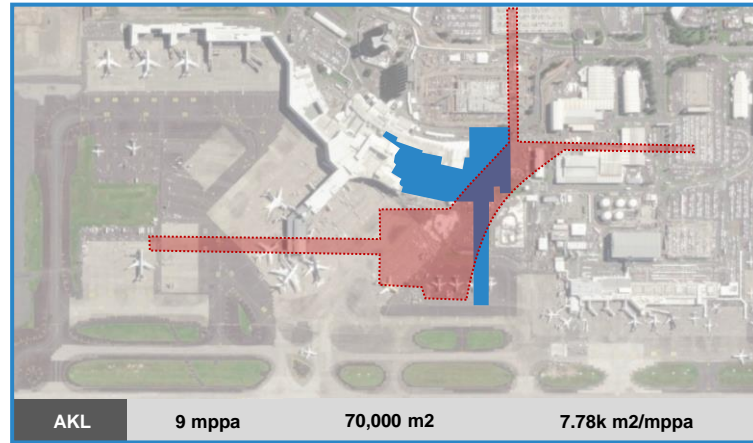
- Mix of domestic and international SH
- Mix of Full Service and Low-Cost Carriers
- 2 levels across most of the footprint
- City population of c. 0.3 million inhabitants



# Review of Air New Zealand's submission

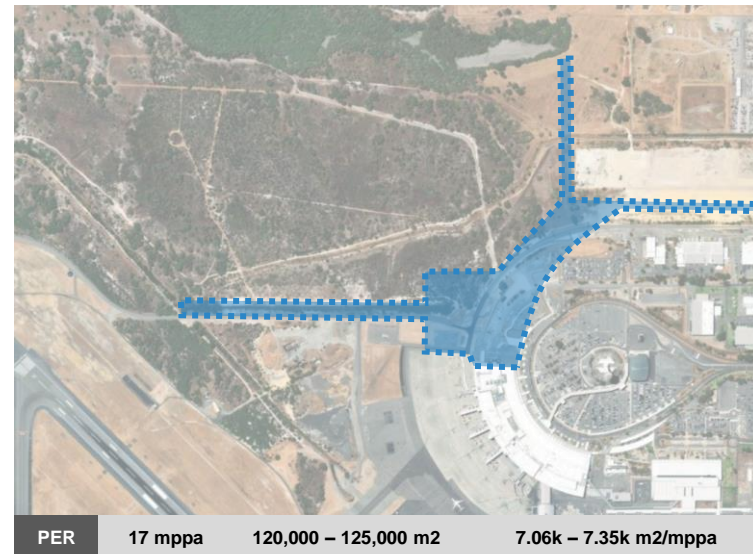
## GFA Benchmarks – Additional Comparison

Figure 11. GFA Benchmarks – Additional Comparison



### Perth Airport – New Terminal (AU)

- All international traffic
- Qantas group domestic
- Internal configuration to be defined. Minimum of 2 levels
- City population of c. 2.3 million inhabitants



#### NOTE:

- New terminal building under planning process
- Comparable m<sup>2</sup> to passenger ratios as AKL Domestic Processor
- Area provision expected to grow as BoH and Plant areas are added
- Agreed in principle by Qantas Group

**Note:** Area metrics shown in this benchmark have been obtained using satellite imagery and publicly available floor plans. As such, values presented below must be considered as an approximation.

# Review of Air New Zealand's submission

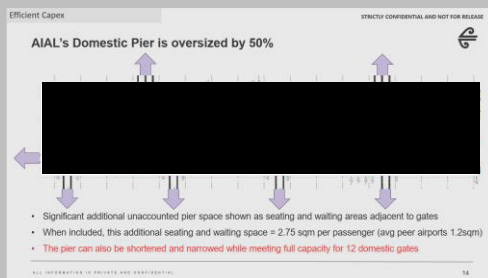
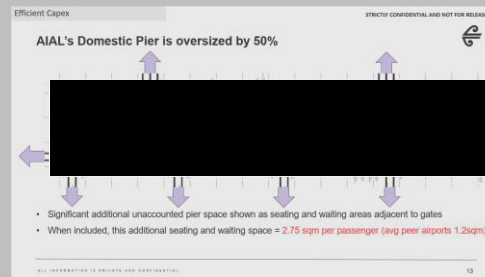
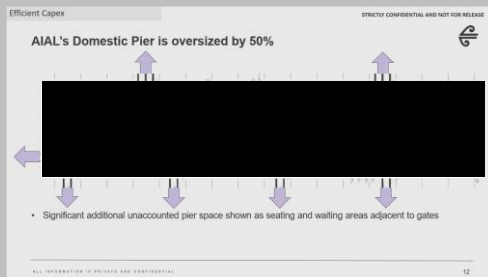
## Pier Optimisation Clarifications

### Clarifications

- **Pier width and length is in line with international benchmarks** summarised in following pages.
- **Pier length is aligned with the apron layout, fixed link locations**, plant room requirements, bus lounges and airline tenancies **requirements** (including Air New Zealand's) **on the ground floor**.
- Air New Zealand's **pier length reduction** submission in the feasibility study report, leaves two gates being served by a single link bridge. This configuration **will block one gate while the adjacent is in use**. This approach will hinder **internal gate lounge configurations** at the pier end.
- **Pier width** is the result of a 10m circulation corridor that allows for **bidirectional flows on a double-loaded concourse**. This provision is **in line with international guidance** (ACRP R25).
- The **remaining** components of the **pier width** are derived from the **gate lounge width**, including boarding queue areas.
- The **standard toilet blocks** distributed along the pier provide a **fixed width**

constraint on each side of the pier.

- **Any width reductions will be carried out at the expense of circulation areas, against international best practices.**
- **Gate Lounge area requirements have been obtained** using the expected passenger occupancy per gate based on the design aircraft. Applying **IATA LoS** values of seated passengers and m<sup>2</sup>/pax as described in previous sections.
- **Other items identified by Air New Zealand** correspond to retail requirements (Pier F&B outlets), customer experience items (interactive zone) and circulation elements (VT lobby), all of which **are required for the operation and in line with international best practice**.
- The area identified by **Air New Zealand at the front of each gate** cannot be considered part of the gate lounge, as it **must remain unblocked to allow for disembarking passengers**.
- **Air New Zealand's approach** of an overall m<sup>2</sup>/pax for the pier **does not align with international best practice**. Items must be sized independently.



### KEY POINTS RAISED BY Air NZ

- AIAL's pier is oversized by 50% in terms of m<sup>2</sup>/pax when compared to average peer airports.
- Gate lounge areas have been measured incorrectly, excluding counter and queueing space.
- Additional unaccounted pier space used for retail and seating space.
- There is potential to reduce pier width and pier length while still serving 12 gates.

# Review of Air New Zealand's submission

## Oversize Clarifications

Efficient Capex

STRICTLY CONFIDENTIAL AND NOT FOR RELEASE

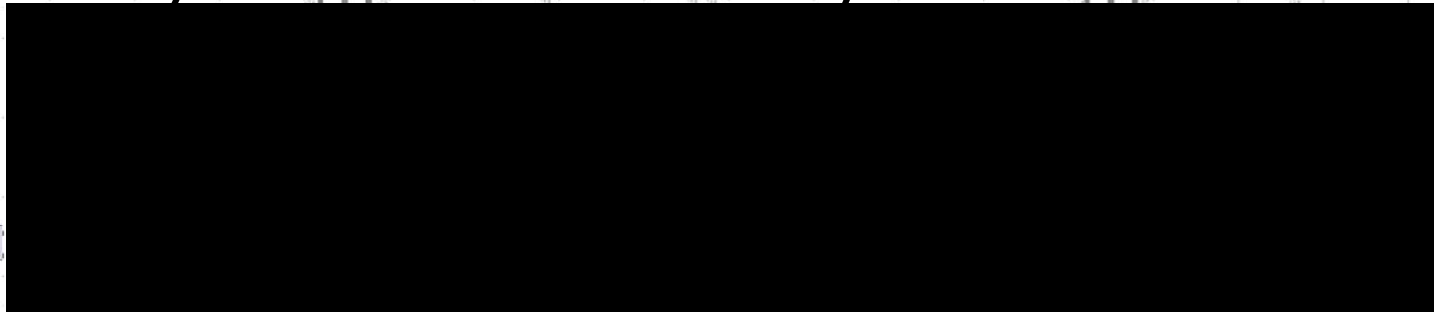


AIA

F&B Unit. Common practice to provide F&B/Retail outlets within the pier

oversized by

Interactive zone with undefined use. Discussions around its use included Air NZ unaccompanied minors



Desk and queueing area should not be considered as part of the gate lounge

Informal seating provided to compensate for low-end optimum range parameters

VT landing to the bussing lounges on the ground floor

- Significant additional unaccounted pier space shown as seating and waiting areas adjacent to gates
- When included, this additional seating and waiting space = 2.75 sqm per passenger (avg peer airports 1.2sqm)
- The pier can also be shortened and narrowed while meeting full capacity for 12 domestic gates

### Clarifications

- Area per passenger metrics indicated by Air NZ are not in line with IATA LoS calculations.
- At a 50/50 split between seated and standing passengers, 1.8m<sup>2</sup>/seat, and 1.2m<sup>2</sup>/standing, leads to an **overall ratio of 1.5m<sup>2</sup>/pax**. This is the ratio required to meet IATA LoS Optimum lower end.
- This is the minimum area per passenger to be provided at gate lounges to comply with IATA LoS Optimum range. **Peer airport's metric of 1.2m<sup>2</sup>/pax is not aligned with this figure.**
- AIAL has used values below the IATA LoS Optimum range for seating areas, at 1.6m<sup>2</sup>/seat.
- While **IATA** does mention that sufficient area for **queueing and boarding** must be provided, it **does not include this process in the LoS calculation.**
- **ACRP Rpt 25** mentions a **clear area of 7m from the wall** to include boarding desks and their queueing area. It also mentions a **1.8m wide circulation corridor** from the boarding bridge to the main circulation area.
- Informal seating areas have been provided to compensate for low-end optimum range area/pax metrics.



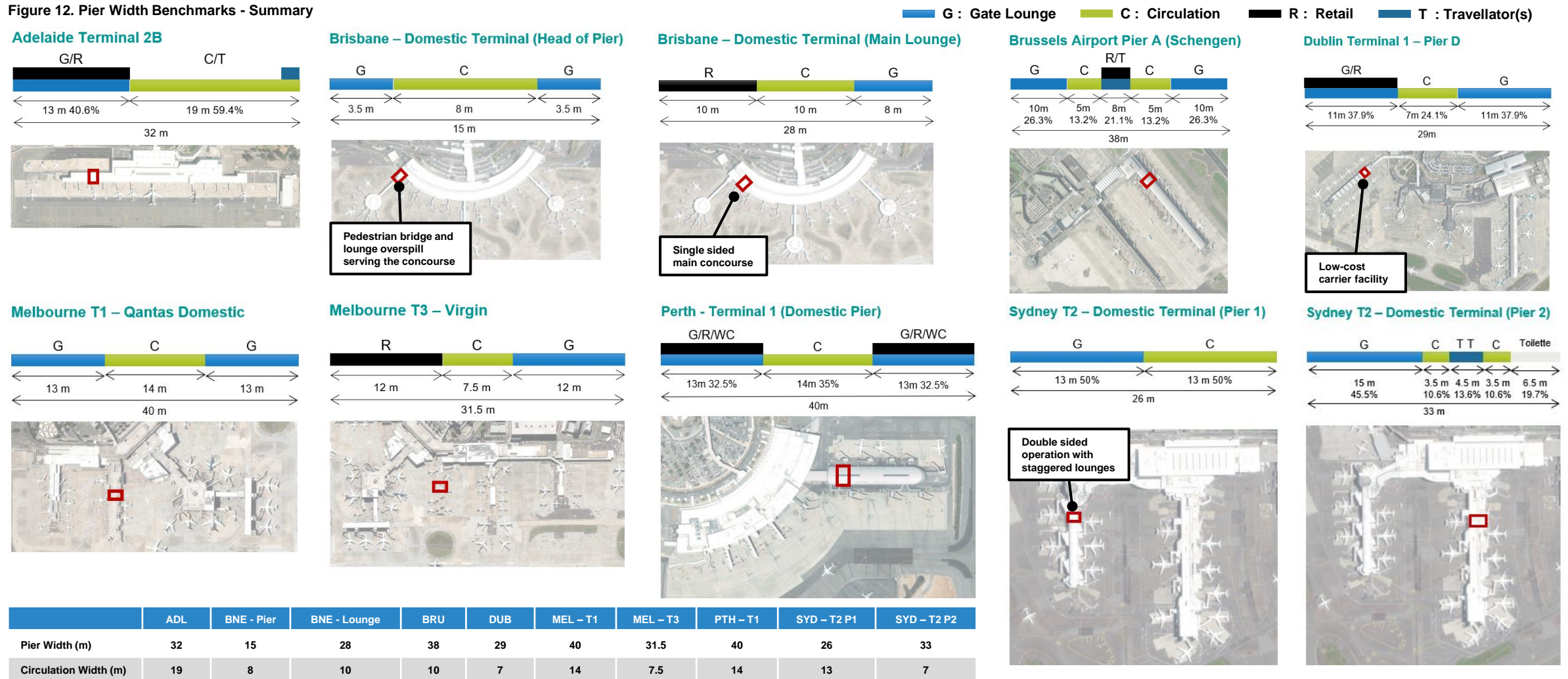
# Review of Air New Zealand's submission

## Pier Width Benchmarks – Summary

✓ **CONCLUSION**

- Pier widths and its internal configuration vary significantly between airports.
- Common arrangements show similar configurations to AIAL's

Figure 12. Pier Width Benchmarks - Summary



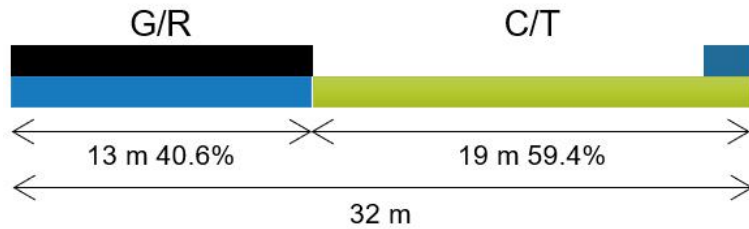
# Review of Air New Zealand's submission

## Pier Width Benchmarks – ADL, BNE

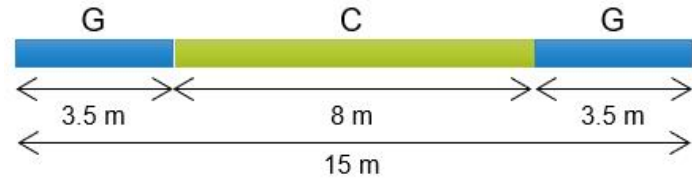
Figure 13. Pier Width Benchmarks – ADL, BNE

■ G : Gate Lounge   
 ■ C : Circulation   
 ■ R : Retail   
 ■ T : Travellor(s)

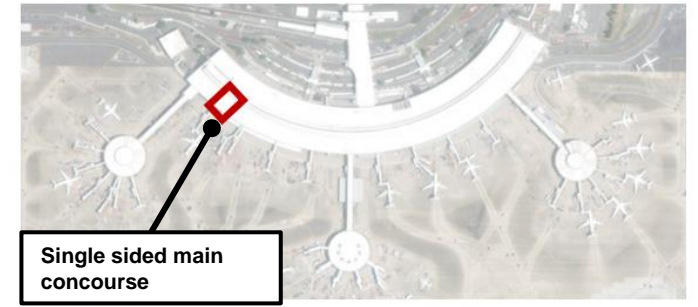
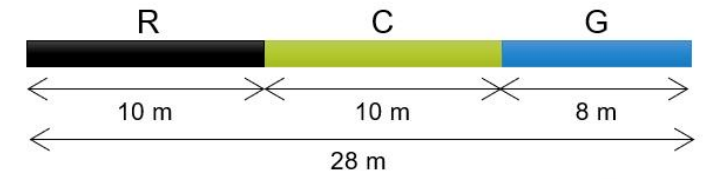
### Adelaide Terminal 2B



### Brisbane – Domestic Terminal (Head of Pier)



### Brisbane – Domestic Terminal (Main Lounge)

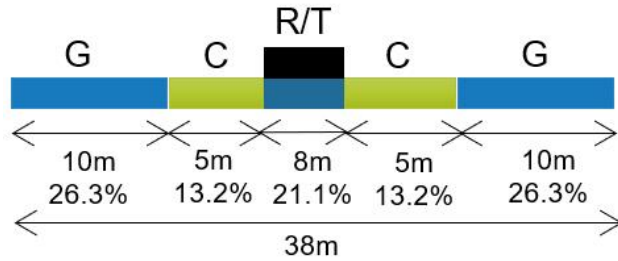


# Review of Air New Zealand's submission

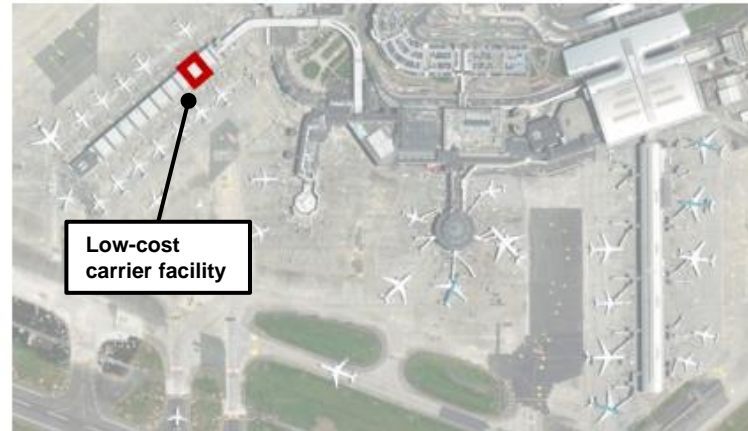
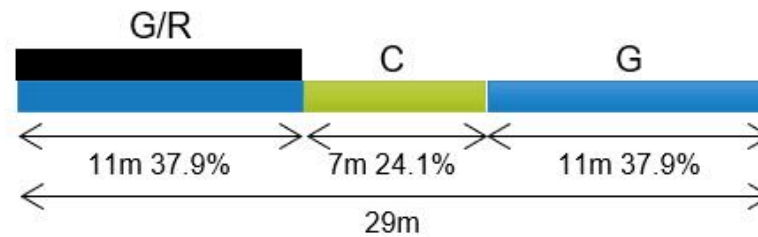
## Pier Width Benchmarks – BRU, DUB, MEL

Figure 14. Pier Width Benchmarks – BRU, DUB, MEL

### Brussels Airport Pier A (Schengen)

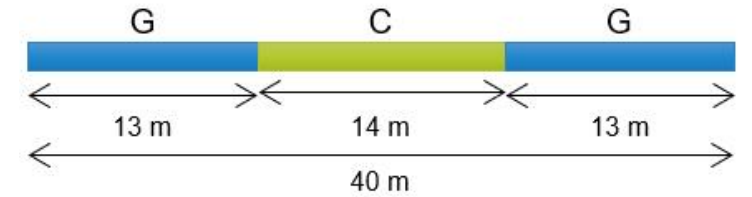


### Dublin Terminal 1 – Pier D



■ G : Gate Lounge   
 ■ C : Circulation   
 ■ R : Retail   
 ■ T : Travellor(s)

### Melbourne T1 – Qantas Domestic

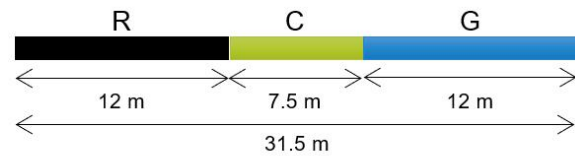


# Review of Air New Zealand's submission

## Pier Width Benchmarks – MEL, PTH, SYD

Figure 15. Pier Width Benchmarks – MEL, PTH, SYD

### Melbourne T3 – Virgin



### Perth - Terminal 1 (Domestic Pier)

