

Mr John Belgrave  
Chairman  
Commerce Commission  
P O Box 2351  
WELLINGTON

Dear Mr Belgrave

**Don't sell Air New Zealand**

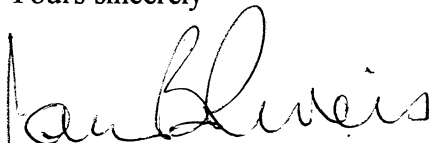
I wish to strongly express our opposition to the proposed alliance between Air New Zealand and its competitor Qantas.

We believe that it is not in the best economic interests of New Zealand

- A Multi-Nationally owned strategic marketing tool (for Tourism & Export products) cannot be guaranteed to always place New Zealand's interests first.
- Previous Australian/New Zealand 'alliances' e.g. Ansett, appeared to be used to justify or hide adverse operating costs and management decisions.
- Limits competition – restricts the environment into which new competition can survive and compete.
- Detrimental for all New Zealanders trying to fly.
- It is offensive to see that NZ Taxpayers have effectively bought (again) Air New Zealand. Having done this, our national carrier must stay in New Zealand hands.
- **As my taxpayer money has already been spent on this, why should I tolerate increased fares as a result of an anti-competitive move in the industry?**
- New Zealanders identify with and use Air New Zealand, because it is our locally owned national carrier
- **It's a matter of economics and pride.**

Please record my opposition to this proposal.

Yours sincerely



Jan B. Rivers

and V. Alastair Rivers