

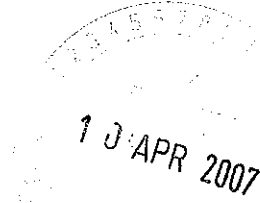
E-MAILED



The 12th Crusade

29 March 2007

Jeff Hamilton
Investigator
Market Behaviour Group
PO Box 2351
Wellington



Dear Mr Hamilton

Ref: 2.1/J10371

Commerce Act 1986; New Zealand Rugby Union Inc – Application to Vary the Authorisation Granted in Decision 580 – Draft Determination.

Thank you for your letter of 16 March 2007.

The Crusaders franchise does not wish the Commission to hold a conference in relation to the Draft Determination.

This submission is in support of the Commission's Draft Determination, that is, it supports the removal of the additional notional values as a result of the conditioning All Black initiative in 2007, and the availability of relief to accommodate additional player contracting costs as a result of the All Blacks being removed from the 2007 Air New Zealand Cup.

In making this submission of support, however, I would refer you to our original submission of 26 January 2007 where we suggested the relief sought in the NZRU's application was insufficient.

We note that the Commission's Draft Determination refers to the Wellington and Canterbury RFU's and the Crusaders franchise positions that the relief sought is too low, (cl 66 and 70), and that the Commission itself refers to the relief sought as "quite small" (cl 179).

We would again repeat the assertion that the relief sought is insufficient and ask that the Commission grant additional relief in line with our original submission of 26 January 2007.

Thank you for consideration of these matters, and I remain available to clarify any aspect of our view if you so require.

Yours sincerely,

Hamish Riach
Chief Executive

