Questions/issues arising from the Wellington Airport conference held on 7 August 2012.

- 1. Air NZ to provide examples of 'excess'/'over-investment" in quality at Wellington Airport.
- 2. Are there other quality measures that could be included in Part 4 ID requirements? If so, please provide examples. WIAL
- 3. How does WIAL get the 8.9% return using the Commission's IMs? How does calculate the 8% return that it has referred to in its submissions?
- 4. Which published cost of capital estimate should the Commission use as a basis for its profitability assessment the March 2011 or the April 2012 estimate, and what adjustments may be necessary? All
- 5. Should the Commission use the midpoint or the 75th percentile in its ex ante assessment of profitability?
- 6. Should the MVAU methodology be more tightly specified? If so, in what way? All
- 7. General observations on how ID is working. All
- 8. What impact does the allocation of the food hall into aeronautical assets have on opex? WIAL
- 9. The \$3.5 million of expenditure still in this period was that a reasonable outcome from your point of view or do you still feel that that expenditure isn't actually required in this pricing period? BARNZ
- 10. What impact will the incentive scheme have on investment and revenues for the non-aeronautical activities? WIAL
- 11. WIAL noted that the runway congestion charges are likely only to have an impact on nine-seat aircraft. What impact do airlines think the congestion charges will have on the availability of nine-seat services at peak times?
- 12. What benefits would the provision of further information on costs and revenue for non-aeronautical services provide?
- 13. We discussed the extent of runway capacity issues. To what extent are there capacity constraints for parking and check-in desks at WIAL, and could alternative market mechanisms (other than congestion charging) be used to manage this capacity?
- 14. How should airports treat the cost of litigation?
- 15. What do airports expect would be in the Commission's s 53B summary and analysis reports?

- 16. Interrelationship between ID, s 56G reports and CC's IMs? How can the Commission carry out its task under s 56G if it cannot consider input methodologies?
- 17. How should airports treat the cost of Part 4 judicial review and merits appeals litigation?