

04 3897808

The Commerce Commission  
P O Box 2351  
Wellington

Wellington

13 February 2003

Tel

**Qantas-Air New Zealand Alliance**

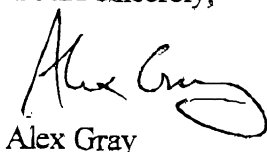
Dear Sir,

I wish to record my objection to the proposed alliance between these two airlines. I consider the proposed alliance is anti-competitive and not in the best interests of the New Zealand travelling public for the following reasons:

- Likelihood of less competition and increased fares
- Possibility of reduced service frequency
- Dilution of the uniqueness of Air New Zealand as a National Carrier.

I accept that the airline business is a fickle, risky capital intensive business, but Air New Zealand itself has stated it is making good profits with its new express service. That being the case, there is no need for this strategic alliance. Air New Zealand is quite capable of deciding which routes are worth operating as evidenced by its recent decision to withdraw from the Sydney-Los Angeles service.

Yours sincerely,



Alex Gray