

Just like it says on the tin, "Z is for NZ". We're a NZ-based company with over 2,500 Z employees and contractors around New Zealand working hard every day to deliver a world-class customer experience. We know Kiwis. We are Kiwis. And because we're a Kiwi company, we don't just complain about how things are, we come up with solutions about how much better they can be.



# **Industry Code**

We're keen on developing an industry code for the NZ fuels market that sets clear rules. This has been successful in Australia and we reckon it's a good idea for New Zealand too.



### What else is Z committed to?

A big shift in transparency

- Full disclosure of all fuel prices on price boards.
- Daily site-by-site price & data monitoring.



#### Opening up the wholesale market

- Move to 'terminal gate' or spot pricing.
- Shorter distributor contracts.



## Preserving the best of NZ's efficient fuel supply chain

- Retain an efficient supply chain with access for all.
- Sustain the refinery as a key infrastructure asset for NZ.
- Safeguard vigorous competition.



### We need to set the record straight on profitability



We agree with a lot of the draft report. We can't agree with the draft findings on profitability.

The profitability analysis has created an incorrect impression that doesn't support the Commission's draft findings. Getting this right is important for everybody.

This is what we think.

