

Anonymous – submission in response to Statement of Issues 26 March 2024

From: []
Sent: Tuesday, March 26, 2024 8:12 PM
To: Registrar <Registrar@comcom.govt.nz>
Subject: The Pbt and Nz Post merger

Dear Sir/madam

[]

I am and have been a courier with Pbt Couriers since []. Over the years i have seen first hand the ups and downs of the Pbt landscape. From this time i have been with the company, i think i hold an insight or two. It is therefore my utmost belief after reading Pbt's most recent submission to your office to be untrue and your first decision to be precise. This is why.

1. I agree, especially after the impact of Covid 19, there was a shift in the transport landscape. When Peter Baker owned Pbt, we were delivering in high volumes. Things changed slightly after he sold it and then changed more after covid 19. But recently there has been an incline in freight volumes.

[]. So the notion that volumes have dropped is not precise.

2. Ever since i began working at Pbt, it had carved a niche in picking up and delivering items that are larger in size. Items such as

[]...just to name but

afew. We also deal in large consignments.

[

]. Where as Pbt picks up the larger items that fill up the van, Nz Post sales reps prefer the smaller items. The idea is the smaller the items, the larger the volume moved hence the higher the return. Pbt accounts for what they do not move.

3. [] Pbt has obtained [] customers.

[] They joined the Pbt band wagon on the view that it was the cheapest).

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Regards,

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