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Regulation Branch
Commerce Commission
44 The Terrace
PO Box 2351
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29 May 2013

Attention: Ruth Nichols

Dear Ruth

We are aware that Auckland Airport has attached a presentation paper prepared by Beca Applied Technologies Limited (entitled "Lean Six Sigma in a Service Environment: Applying a Unique Project Management Framework") to its submission to the Commerce Commission dated 31 May 2013.

We confirm that the paper formed part of a presentation delivered by Beca Applied Technologies Limited at the Project Management Institute of New Zealand National Conference in 2011.

We confirm that Auckland Airport is "Airport X", referred to throughout the presentation.

Yours sincerely

Francis Tse

Associate - Business Performance

A handwritten signature in blue ink that reads "Francis Tse".

on behalf of

Beca Applied Technologies Ltd.

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