

## Submission from Deep Blue Seafoods (2023) Ltd – 28 July 2023

**From:** Nino Basile  
**Sent:** Friday, July 28, 2023 8:43 AM  
**To:** Registrar <[Registrar@comcom.govt.nz](mailto:Registrar@comcom.govt.nz)>  
**Subject:** "Moana/Sanford"

To whom it may concern,

My name is Nino Basile and currently have taken over Deep Blue Seafoods in Wellington as of January 9, 2023, we are a small family-based business with 6 current employees and have another independent Fish distributor business with three employees as well (Total of nine people.) working within our premises at 36 Webb Street Te Aro Wellington.

My concern is that we do not have enough of our own ACE in certain species to attract an independent Fisherman and such need to work with other Fish Companies to harvest our ACE from an independent Fisherman, if there is not a provision to protect us as such then we will be left without the ability to have access to Fish at a competitive rate and be forced to sell our ACE cheap following the potential closing of our business.

In past Sanford would allow parties to share in the access to independent Fisherman as would Moana. It is important to be mindful of what happened with Telecom and as such we need the Fisherman to be able to be free of pressure as may happen if one party has the tipping point of ACE in their Favour.

Additionally, as a Fish monger, there is a lot of conversion activity which means Fish is a small man's business as well as a large corporate business, without the convertors as such the public will not have the service they deserve. In essence this means we all need fair access to the Fisherman.

Yours sincerely,

Nino Basile

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