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27 February 2019



Official Information Act #18.165 - Amway

- 1. We refer to your request received on 20 February 2019 where you asked the Commerce Commission (Commission) for the following information:
 - 1.1 guidance on multi-level marketing schemes operating in New Zealand; and
 - 1.2 whether the Commission has investigated <u>Amway of New Zealand Limited</u> or <u>Amway Services New Zealand Limited</u> (Amway) or its subsidiaries, in relation to pyramid scheme dealings.
- 2. We have treated this as a request for information under the Official Information Act 1982 (OIA).

Our Response

- 3. We have decided to grant your request.
- 4. You can find the Commission's guidance on pyramid schemes, including our fact sheet titled "Pyramid selling schemes and referral selling", on our website here: https://comcom.govt.nz/consumers/dealing-with-typical-situations/pyramid-schemes
- 5. The Commission has not investigated Amway or its subsidiaries (listed below) ¹ in relation to pyramid schemes, or otherwise:
 - 5.1 Amway
 - 5.2 Amway Home
 - 5.3 Amway Today
 - 5.4 Artistry
 - 5.5 BodyKey

¹ Subsidiary names sourced from: https://www.amway.co.nz/en/

- 5.6 **Nutrilite Health Institute**
- 5.7 Nutriway
- 5.8 Strike a Deal
- 5.9 Team Mak
- 5.10 XS
- 6. Please note that the Commission intends to publish this response to your request on its website. Personal details will be redacted from the published response.
- Released inder the official inde If you have any questions regarding this request, please do not hesitate to contact us 7.