

Auckland International Airport  
PO Box 73020  
Manukau 2150  
AUCKLAND

5 October 2012

Ruth Nichols  
Regulation Branch  
Commerce Commission  
Level 6, 44-52 The Terrace  
PO Box 2351  
**WELLINGTON 6011**

BY EMAIL

Dear Ms Nichols,

**RE: AIRPORT SERVICES - S 56G REPORTS PROCESS UPDATE AND OPPORTUNITY TO SUBMIT ON THE REVIEW OF AUCKLAND INTERNATIONAL AIRPORT**

### **Introduction**

Auckland Airport is providing a comprehensive submission addressing the Commission's questions in relation to the Review of Auckland Airport. This letter addresses matters of process.

### **Confidential Conference**

As you are aware, Auckland Airport has provided the full record of its aeronautical pricing consultation process to the Commission on a confidential basis, in order to ensure the timely and efficient provision of material to assist the Review process.

Airlines and Auckland Airport may wish to use confidential information in their written submissions, and can do so by providing the Commission with a public version of their submission which redacts confidential information.

In order to enable the confidential information contained in submission and the consultation record to be fully discussed at the Conference, Auckland Airport requests that the Commission hold the conference as a confidential session. This will allow a free and frank exchange of views on all matters without compromising the confidentiality concerns of Auckland Airport and our airline customers.

Following the conference we would be happy to review the transcript (and later the Commission's Draft Report) to identify if there is any information that is commercially sensitive to Auckland Airport, which would therefore require redaction.

As suggested by you, the redacted transcript could then be provided on the Commission's website as is normal practice.

Auckland Airport is happy to work with the Commission to understand its preferred timing to ensure the non-confidential record is made available in a timely fashion.

### **Auckland Conference**

Auckland Airport would like to extend an offer to host the Conference on 5 December 2012 at our facilities at 4 Leonard Isitt Drive, Auckland Airport, Manukau.

Hosting the Conference at our premises would enable us to provide the Commissioners, Commission staff and airline representatives with a tour of our facilities at Auckland Airport, to further inform and contextualize the understanding of our operations and future investment options that are currently under consideration.

If you would like to discuss any aspect of our offer to use our facilities to host the Conference, please feel free to contact either myself or our Regulatory Affairs Manager Adrienne Darling.

### **Cross-submissions deadline extension if expert evidence is required**

As you will be aware the cross-submission deadline is 2 November 2012, which provides 9 working days in which to consider and respond to the submissions of other parties to the Review.

Auckland Airport is committed to meeting the Commission's deadline for cross-submissions and has allocated internal resources to ensure that we meet this deadline.

However, in planning for the coming months, we have considered that it may be challenging to seek the views of external advisors in this time frame, which may be required in order to address matters raised in submissions by other parties to the Review. While this is hypothetical at this stage, we wanted to raise the possibility that an extension may be required for this reason. As with our own internal processes, we would seek the views of external parties on an urgent basis so as to comply with the Commission's deadline to the extent possible.

If you have any queries in relation to any of the above matters raised in this letter, please contact either myself or our Regulatory Affairs Manager, Adrienne Darling on 09 255 9090.

Yours sincerely,



Simon Robertson  
**Acting Chief Executive Officer and Chief Financial Officer**  
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