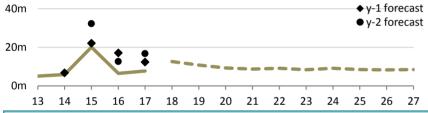
Eastland Network

Summary statistics 2017 5 year 3 year Rank value trend **CAGR** \$152m Regulatory asset base +5.7% 20 Regulatory profit \$12.0m -19 +13.1% Return on investment 8.94% 5 \$34.6m +2.1% 20 Line charge revenue Other income \$0.6m • +34.2% 11 **Customer connections** 25,407 -0.1% 17 22 Energy delivered 273 GWh -0.8% 59 MW -0.6% 23 Peak demand 261 MVA +1.5% 20 Network capacity Capital expenditure \$7.7m +9.4% 21 19 Operating expenditure \$9.2m _ +5.0% Capital contributions \$0.0m -100.0% 25 \$6.9m -6.0% 20 Related party transactions 3,952km Line length +2.7% 15 +89.0% 29 **Outages - SAIDI** 1924 minutes Outages - SAIFI 4.52 faults +19.2% 27

Capital expenditure



3 year ratios					
Total	capex /	Total capex /		Total capex /	
asset base		connections		dep	reciation
7.9%	Rank: 15	\$449	Rank: 19	2.00	Rank: 14

7.570 Harini 15	Ψ113	Mariki 15	2.00	rtoriiti 2 i
Capex by expenditure category		Average (2015–2017)	5 year trend	% of capex
Asset replacement & rene	wal	\$5.3m		46.2%
System growth		\$5.2m		45.9%
Reliability, safety & enviro	nment	\$0.4m		3.6%
Non-network assets		\$0.4m	_	3.2%
Consumer connection		\$0.1m		1.0%
Asset relocations		\$0.0m		0.1%
Total capital expenditure		\$11.4m		100.0%
Related party transac	ctions	\$1.1m		9.2%

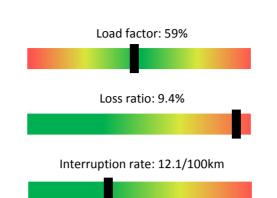
Excel workbook

Explanatory documentation: Link

Line charge revenues

Prop	oortion of	Charges	Rank
	revenue	per unit	
Average daily charge	22.5%	83.8¢/ICP	19
Delivery (kWh)	77.5%	9.8¢/kWh	26
Peak based	0.0%	N/A	1
2014			
2017			
Eivad D	Andiworu	■ Dook ■ O	thor

Network ratios



Company details

Summary database: Link

PQ Regulated? Yes Price breach: No

Quality breach: 2012

CEO: Matt Todd

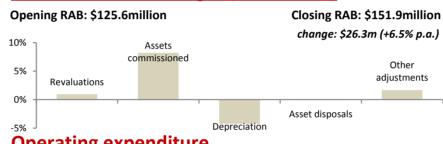
Ownership: Eastland Community Trust

Head Office: 37 Gladstone Road; Gisborne

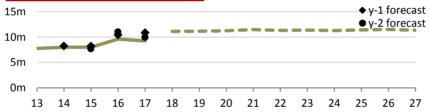
Phone number: 06 986 4800

Website: <u>www.eastland.co.nz</u>

Annualised RAB changes (2015-2017)



Operating expenditure



3 year ratios						
Network opex / Non-network opex / Total opex /						
metre of line		connections		kW		
\$1.07	Rank: 8	\$185	Rank: 15	\$154	Rank: 23	

Opex by expenditure category	Average (2015–2017)	5 year trend	% of opex
Business support	\$3.2m		36.0%
System operations & network support	\$1.5m		16.6%
Asset replacement & renewal	\$1.4m		16.1%
Service interruptions & emergencies	\$1.1m		11.8%
Vegetation management	\$0.9m		9.9%
Routine & corrective maintenance	\$0.9m		9.7%
Total operating expenditure	\$9.0m		100.0%
Related party transactions	\$6.0m		67.2%

Lines and cables

Estimated state					
of the assets	Oistribution & LV O/H lines	Distribution & LV U/G cables	Subtransmission lines and cables	Poles	
Quantity	2,912km	398km	644km	34,316	
RAB Value	\$53.6m	\$24.1m	\$16.5m	*	
Average grade	3.17	3.50	3.21	3.42	
Grade 1 / 2	0.1% / 0.3%	0.3% / 0.8%	0.0% / 0.1%	2.0% / 6.1%	
Unknown grade	0.0%	0.0%	0.0%	0.0%	
Average age	49 years	26 years	48 years	30 years	
Over generic age	706km (24.2%)	2km (0.5%)	144km (22.4%)	8,875 (25.9%)	
Unknown age	0.0%	0.0%	0.0%	0.0%	
5yr replacement req (es	st) 0.3%	0.6%	0.1%	5.1%	
5yr planned replacemen	nt 0.5%	1.3%	0.2%	10.1%	
Forecast repex (ave)	\$3.6m +29%	\$0.2m +14%	\$1.4m +79%	*	
Repex series	~	_		*	

^{*} RAB and expenditure on poles is included within Distribution and LV lines

2017

Switchgear and transformers

Estimated state				
of the assets	Distribution transformers	Distribution switchgear	Zone-substation transformers	Zone-substation switchgear
Quantity	3,615	4,728	51	157
RAB Value	\$16.6m	\$8.1m	<\$	19.3m>
Average grade	3.36	3.32	3.33	3.37
Grade 1 / 2	1.6% / 4.8%	1.5% / 4.5%	0.0% / 5.6%	8.6% / 0.0%
Unknown grade	0.0%	0.0%	0.0%	0.0%
Average age	28 years	29 years	35 years	19 years
Over generic age	957 (26.5%)	1,941 (41.1%)	20 (38.8%)	12 (7.7%)
Unknown age	0.0%	0.0%	0.0%	0.0%
5yr replacement req (est	4.0%	3.8%	2.8%	8.6%
5yr planned replacemen	t 8.0%	7.5%	5.6%	8.5%
Forecast repex (ave)	\$0.4m -17%	\$0.5m -6%	\$1.3	m +333%
Repex series —	_ ·······			



ReliabilityUnplannedPlannedTrendInterruptions273207SAIDI1727.8195.7

3.54

488.6

0.98

199.6

SAIFI

CAIDI

Obstruction
Weather & external
Equipment & human error
Unknown
Planned

SAIFI causes						
	Obstru	iction				
	Weath	er & externa	ıl			
	Equipn	nent & huma	an error			
	Unkno	wn				
	Planne	ed				
0%	80% 0%	10%	20%			