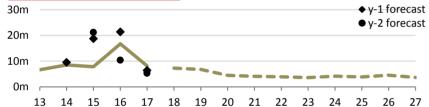
Waipa Networks

Summary statistics	2017 value	5 year trend	3 year CAGR	Rank
Regulatory asset base	\$113m		+6.4%	22
Regulatory profit	\$6.8m	\sim	-1.4%	21
Return on investment	6.94%	\sim		21
Line charge revenue	\$26.4m		+5.4%	22
Other income	\$0.1m		+5.1%	22
Customer connections	25,614		+1.9%	16
Energy delivered	376 GWh		+2.7%	19
Peak demand	73 MW		+2.4%	18
Network capacity	292 MVA		+2.2%	19
Capital expenditure	\$8.1m		-1.5%	20
Operating expenditure	\$6.3m		+10.4%	23
Capital contributions	\$2.4m	\sim	-3.8%	13
Related party transactions	\$9.3m	1	+1.0%	17
Line length	2,187km		+1.4%	23
Outages - SAIDI	204 minutes		+18.3%	17
Outages - SAIFI	1.86 faults		-0.2%	16

Capital expenditure



3 year ratio	s				
		al capex / inections		capex / eciation	
11.0%	Rank: 27	\$434	Rank: 15	3.17	Rank: 29
Capex by ex category	(penditure		Average (2015–2017)	5 year trend	% of capex
Reliability, safety & environment		\$6.6m		60.7%	
Consumer connection		\$2.4m	\sim	21.6%	
Asset replace	cement & rene	wal	\$1.0m	\sim	9.5%
System grow	wth		\$0.5m		4.6%
Asset relocations		\$0.3m	\sim	2.6%	
Non-network assets		\$0.1m	\sim	1.1%	
Total capital expenditure		\$10.9m		100.0%	
Relate	d party transa	ctions	\$5.7m	\sim	52.0%

COMMERCE COMMISSION

NEW ZEALAND Te Komihana Tauhokohoko

Excel workbook

Explanatory documentation: Link

Summary database: Link

PQ Regulated?

CEO:

Ownership:

Head Office:

Website:

Phone number:

Line charge revenues

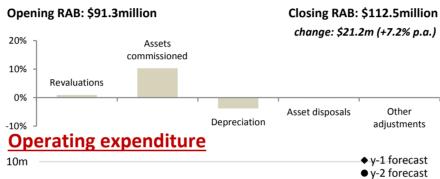
Prop	Charg per u	' Ka	nk	
Average daily charge	10.3%	29.2¢/I	СР	8
Delivery (kWh)	84.6%	5.9¢/k\	Wh	20
Peak based	0.0%	Ν	/A	1
2014				
2017				
Fixed D	elivery	Peak	Other	

Loss ratio: 4.8% Interruption rate: 11.5/100km Lines and cables

Load factor: 62%

Network ratios

Annualised RAB changes (2015–2017)





0m —		 	 	 	 	 	 	
	14							

3 year ratios	5				
		vork opex / ections		opex / W	
\$1.32	Rank: 14	\$119	Rank: 3	\$81	Rank: 8
Opex by expenditure category			Average (2015–2017)	5 year trend	% of opex
Business support			\$1.9m		- 33.2%
System operations & network support			\$1.1m		18.2%
Service inter	ruptions & em	ergencies	\$0.9m		15.3%
Routine & co	orrective main	tenance	\$0.8m		- 14.2%
Vegetation management			\$0.6m		10.9%
Asset replacement & renewal			\$0.5m		8.3%
Total operating expenditure			\$5.8m		100.0%
Related party transactions			\$3.2m		54.7%

Estimated state				
of the assets D	istribution & LV O/H lines	Distribution & LV U/G cables	Subtransmission lines and cables	Poles
Quantity	1,733km	418km	188km	22,016
RAB Value	\$29.1m	\$19.5m	\$18.0m	*
Average grade	3.01	0.96	0.00	3.15
Grade 1 / 2	0.0% / 0.5%	0.0% / 0.7%	0.0% / 0.0%	0.0% / 1.1%
Unknown grade	0.0%	68.7%	0.0%	0.0%
Average age	30 years	19 years	2 years	30 years
Over generic age	0km (0.0%)	6km (1.3%)	0km (0.0%)	352 (1.6%)
Unknown age	0.0%	0.0%	0.0%	0.0%
5yr replacement req (es	t) 0.3%	0.4%	0.0%	0.6%
5yr planned replacemen	t 0.5%	0.1%	0.0%	4.7%
Forecast repex (ave)	\$0.0m -100%	\$0.0m -100%	\$0.0m	*
Repex series	^	<u> </u>		*

Switchgear and transformers

Estimated state of the assets				
	Distribution transformers	Distribution switchgear	Zone-substation transformers	Zone-substatior switchgear
Quantity	3,504	5,224	0	0
RAB Value	\$25.9m	\$13.7m	<	\$0.0m>
Average grade	3.10	3.13	•	
Grade 1 / 2	0.0% / 3.5%	0.0% / 3.6%		•
Unknown grade	0.0%	0.0%		
Average age	21 years	22 years		
Over generic age	387 (11.1%)	1,658 (31.7%)	·	•
Unknown age	0.0%	0.0%		
5yr replacement req (est	t) 1.7%	1.8%		
5yr planned replacemen	t 3.4%	3.6%	•	•
Forecast repex (ave)	\$0.5m +39%	\$0.0m -88%	ç	60.0m
Repex series		\wedge		

Reliability

	Unplanned	Planned	Trend
Interruptions	156	95	
SAIDI	158.1	46.1	\uparrow
SAIFI	1.68	0.18	
CAIDI	94.1	260.5	

SAIDI	causes	;				
Obst	ruction					
Equi	Equipment & human error					
Wea	Weather & external					
Unknown						
Plan	ned					
0%	10%	20%	30%			

SAIFI causes

Obstruction

Inknown

10%

20%

30%

40%0%

Equipment & human error Weather & external

own	ternai	
ed		
10%	20%	309

\rightarrow	Weat	her
	Unkn	own
	Plann	ed
T	0%	10

Equipm	ent & human
Weath	er & external
Unknov	wn
Planne	d

d	Planned	Tre
6	95	1

2017

Company details

No

Adam Fletcher Waipa Networks Trust

240 Harrison Drive; Te Awamutu 07 872 0745 www.waipanetworks.co.nz

* RAB and expenditure on poles is included within Distribution and LV lines