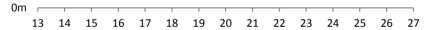
Marlborough Lines

Summary statistics	2017 value	5 year trend	3 year CAGR	Rank
Regulatory asset base	\$222m		+0.3%	14
Regulatory profit	\$5.8m	\sim	-4.8%	22
Return on investment	2.63%	\sim		29
Line charge revenue	\$34.8m		+1.7%	19
Other income	\$1.0m		+12.0%	7
Customer connections	25,133		+0.8%	18
Energy delivered	375 GWh		+1.1%	20
Peak demand	71 MW		+0.0%	19
Network capacity	338 MVA		+0.9%	15
Capital expenditure	\$7.7m		-18.4%	22
Operating expenditure	\$16.1m		+8.1%	10
Capital contributions	\$0.3m		+11.3%	19
Related party transactions	\$0.1m		-47.2%	26
Line length	3,396km		+0.2%	17
Outages - SAIDI	354 minutes	\sim	+12.9%	25
Outages - SAIFI	2.14 faults	~	+9.1%	18

Capital expenditure





3 year ratios					
		al capex / nections	Total capex / depreciation		
4.9%	Rank: 4	\$435	Rank: 16	1.13	Rank: 4
Capex by e category	xpenditure		Average (2015–2017)	5 year trend	% of capex
Asset replacement & renewal			\$5.2m		47.8%
Reliability, safety & environment			\$2.5m	\frown	23.4%
Non-network assets			\$2.4m	\sim	22.6%
Asset reloc	ations		\$0.4m	\sim	3.3%
Consumer	connection		\$0.3m	\sim	2.8%
System growth			\$0.0m		0.2%
Total capital expenditure			\$10.8m		100.0%
Relate	ed party transa	ctions	\$0.2m		1.5%

Excel workbook

Explanatory documentation: Link

Summary database: Link

PQ Regulated?

Ownership:

Head Office:

Website:

Distribution & LV

O/H lines

2,565km

\$49.1m

3.17

0.1% / 2.8%

0.0%

38 years

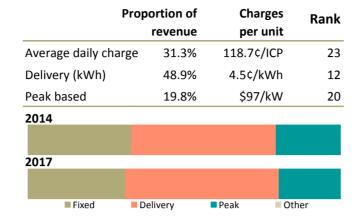
213km (8.3%) 11.1%

> 1.5% 6.0%

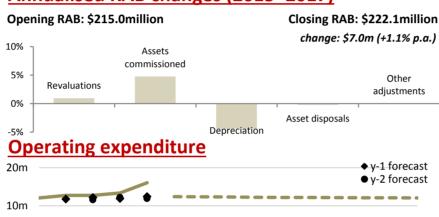
\$2.1m +15% -----

Phone number:

Line charge revenues



Annualised RAB changes (2015–2017)



0m –	1	1	1	1	1	1	1	1	1	1	1	1	1	
13	14	15	16	17	18	19	20	21	22	23	24	25	26	27

3 year ratios							
		vork opex / ections		opex / W			
\$2.06 Rank: 23	\$284	Rank: 26	\$196	Rank: 26			
Opex by expenditure category		Average (2015–2017)	5 year trend	% of opex			
Business support	\$3.7m		26.3%				
System operations & net	\$3.4m	\checkmark	23.9%				
Routine & corrective mai	\$2.7m		19.1%				
Vegetation management	\$2.3m		16.4%				
Service interruptions & e	\$1.4m	\sim	9.6%				
Asset replacement & ren	\$0.6m	$\overline{}$	4.6%				
Total operating expendite	\$14.1m		100.0%				
Related party trans	\$0.0m		- 0.3%				

Network ratios

Load factor: 64%

Loss ratio: 5.1%

Interruption rate: 22.0/100km

Lines and cables

Estimated state

of the assets

Quantity

1	RAB Value
	Average grade
	Grade 1 / 2
orecast orecast	Unknown grade
	Average age
	Over generic age
	Unknown age
5 27	5yr replacement req (est)
	5yr planned replacement
/	Forecast repex (ave)

Repex series

Switchgear and transformers

Estimated state of the assets				
	Distribution ransformers	Distribution switchgear	Zone-substation transformers	Zone-substatio switchgear
Quantity	3,947	3,179	31	284
RAB Value	\$22.8m	\$16.6m	< \$	38.1m>
Average grade	3.10	3.25	3.29	3.25
Grade 1 / 2	0.0% / 3.2%	0.0% / 0.0%	0.0% / 0.0%	0.0% / 0.09
Unknown grade	0.7%	0.0%	0.0%	0.0%
Average age	21 years	12 years	20 years	11 years
Over generic age	300 (7.6%)	128 (4.0%)	6 (18.1%)	7 (2.3%)
Unknown age	0.7%	1.4%	0.0%	0.4%
5yr replacement req (est)	1.6%	0.0%	0.0%	0.0%
5yr planned replacement	7.0%	0.0%	0.0%	0.0%
Forecast repex (ave)	\$0.4m +19%	\$0.6m +41%	\$1.3	3m +25%
Repex series	—	<u> </u>	\wedge	•••••

Reliability

\mathbf{C}	COMMERCE COMMISSION NEW ZEALAND	In S/
	Te Komihana Tauhokohoko	C

	Unplanned	Planned	Trend
nterruptions	474	274	\uparrow
SAIDI	303.2	50.9	\uparrow
SAIFI	1.89	0.26	\uparrow
CAIDI	160.8	197.3	

SAIDI causes							
w	eather &	externa	al				
Eq	uipment	& hum	an erro	or			
Ob	Obstruction						
Ur	nknown						
Pla	anned						
0%	10%	20%	30%	40%			

SAIFI causes Weather & external Equipment & human error Unknown

30%

Obstruction

)% 50%0% 10% 20%

2017

Company details

No

Managing Director: Ken Forrest Marlborough Electric Power Trust

> 1 Alfred Street; Blenheim 03 577 7007 www.marlboroughlines.co.nz

Distribution & LV U/G cables	Subtransmission lines and cables	Poles
524km	300km	30,526
\$44.6m	\$27.6m	*
3.22	3.15	3.28
0.0% / 0.7%	1.4% / 1.0%	0.2% / 1.5%
3.7%	0.0%	10.8%
17 years	35 years	39 years
2km (0.4%)	31km (10.2%)	8,147 (26.7%)
0.0%	0.1%	1.5%
0.4%	1.9%	1.0%
0.0%	2.8%	3.9%
\$0.8m +254%	\$1.2m -11%	*
<		*

* RAB and expenditure on poles is included within Distribution and LV lines